

Jefferies Israel Group Global Tech

Digest

September 6, 2024



We are happy to share with you this newsletter, which includes thematic content from Jefferies research, noteworthy tech industry news, Israeli stocks performance and research, and upcoming events. We hope you find the content relevant and insightful – please feel free to contact any member of our team to discuss the contents of this newsletter in further detail.

Jefferies is proud to co-host EY Journey next week (September 10 | Hilton TLV Hotel)

Journey is Israel's largest annual tech conference, featuring senior corporate executives, entrepreneurs, financial experts, investors and VCs from Israel and abroad. Please visit <https://journey-israel.com/> for more information about Journey, to see the great agenda, and to purchase tickets.

** If you are travelling to Israel and would like to attend, please let us know and we will be able to provide you a discount code for global investors.*



[Jefferies Served as Exclusive Financial Advisor to Israel Discount Bank Ltd. on its U.S. Subsidiary Minority Sale of Discount Bancorp, Inc. to Gallatin Point Capital](#)

Jefferies is pleased to have served as Exclusive Financial Advisor to Israel Discount Bank Ltd. on its U.S. Subsidiary minority sale of approximately 15% of Discount Bancorp, Inc. to Gallatin Point Capital for \$150 million. Gallatin Point's acquisition will strengthen the bank's unique franchise in the U.S. by leveraging its significant connections and firm's familiarity and presence in the American market. The transaction is Jefferies' 10th high profile bank deal in less than two years, including the largest U.S. bank PIPE since 2009, the largest ever private equity buyout of a bank, one of the largest takeovers of a distressed bank ever, and the largest mortgage M&A deal since 2022. This transaction highlights Jefferies' ability to leverage its global expertise in the banking sector and underscores Jefferies as one of the leading franchises in Israel, where Jefferies has advised on over 40 transactions with a total value of \$45+ billion across capital markets and M&A since January 2021.

[Jefferies acted as Sole Financial Adviser to CVC Capital Partners on its acquisition of a stake in Odevo](#)

Odevo, a tech-enabled residential property management company with leading positions in Europe and USA, today announces that CVC funds ("CVC") have agreed to join the group of investors led by Swedish firm Fidelio and its existing management team. This deal comes after Odevo has expanded rapidly in recent years. Adding CVC's experience and global relationships will strengthen the company's international growth strategy and ongoing drive to innovate its service offering for homeowners. CVC is investing out of CVC Capital Partners Fund IX, its most recent fund that closed at EUR 26 billion in 2023 and brings substantial experience of investing in leading companies in the Nordics and globally, and closing is expected to take place in Q4 2024 pending regulatory approvals.



[Interactive Entertainment: Video Games Fortnitely Vol. 1](#)

James Heaney | September 4, 2024

- **SUMMARY** – Welcome to the relaunch of our bi-weekly recap of all-things video games, our thoughts on the latest events and the investor conversations around them. We raise our industry model on a more resilient outlook for 2024 console/PC (-1%/+3% respectively), and 6%+ console growth in 2025 on Switch 2 and a stronger slate. The conversation is on TTWO's surprise announcement of both Borderlands and Mafia in 2025 alongside GTA VI, finally unlocking its content pipeline
- Read [here](#)

[Payments, Processors & IT Services: Turn Up the VOLUME\(S\): Industry Volume/KPI Tracker, Sept 2024](#)

Trevor Williams | September 3, 2024

- **SUMMARY** – We update our industry volume and company KPI tracker, with 100+ exhibits in the attached slide deck. We detail: 1) V & MA comparable volume growth rates and market share across geos/products, 2) relative growth rates for merchant acquirers/PSPs, 3) trends in / drivers of yields across the networks and acquirers/PSPs, 4) other KPIs relevant to FI, PYPL, CPAY, WEX, and FIS. Below we highlight key call-outs
- Read [here](#)

[Software: CRWD & OKTA: Resetting Expectations](#)

Joseph Gallo | August 29, 2024

- **SUMMARY** – CRWD reported 32% yoy ARR growth, which was better than expected (could have been 34% without \$60M of deal slippage). CRWD believes its guide is abundantly prudent, although a decoupling of ARR & Rev in FY25 guide due to a wide variety of customer commitment programs may cause short-term investor confusion. Premium val of 42x CY25E FCF could tether shares NT but we continue to believe the Sept Analyst Day will be a positive catalyst
- Read [here](#)

[Semiconductors: Blayne's Bytes: Conf. Wrap – AI Names Strong, Broader Recovery in Early Stages](#)

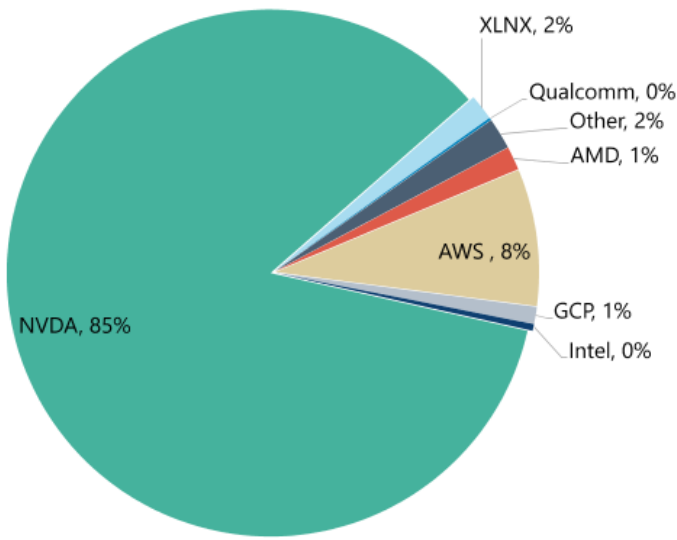
Blayne Curtis | August 28, 2024

- **SUMMARY** – Our conference just wrapped up today with roughly 100 companies in attendance. The overall market is still bifurcated with AI levered companies really the only ones striking a positive tone, while the broader names are still working through the early stages of recovery. On stock level, we still do like the AI levered names and are still hopeful we will see a rotation to Analog later in the year
- Read [here](#)

[Semiconductors: Jun Instance Insights: AMD Keeps Gaining Share in Server, Small uptick in AI](#)

Blayne Curtis | August 8, 2024

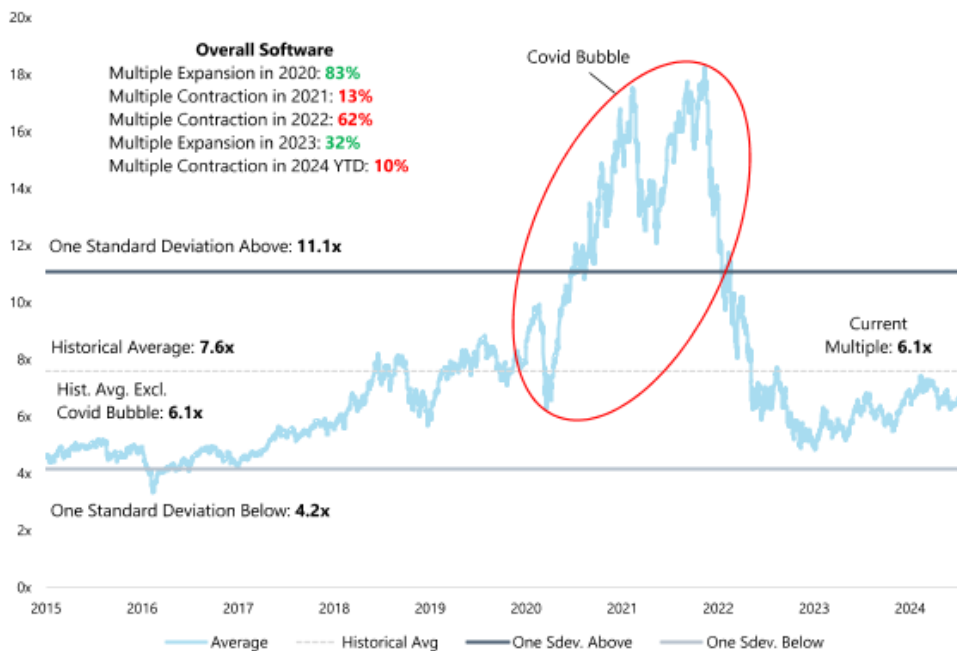
- **SUMMARY** – AMD gained +20bps in servers, while AI instances also increased in June with 13% of incremental adds (vs 1.4% overall share), the 5th in increase in last 9 months. The insights we have gathered from our monthly data are correlated with reported INTC and AMD server CPU share figures and believe such data is a leading indicator for directional trends
- Read [here](#)
- Figure 1 – NVDA retains dominant share of cloud accelerator instances



Software: Getting Another Reset In Software Valuations

Brent Thill | August 4, 2024

- SUMMARY** – Software (IGV) was down 6% last wk. after tepid macro data (initial claims at highest levels in a yr., weak manufacturing data) and mixed prints further exacerbated negative sentiment. Investors are on the sidelines till the fall. Tougher macro could push that out. We view the pullback as a buying oppoty. The next leg higher will be driven by reasonable vals. at 6x NTM rev., rebounding M&A, AI adoption, and better macro
- Read [here](#)
- Chart 1 – Software Apps EV/NTM Revenue Multiples, 2015-2024



From the vault: 24-Feb-2011

David Zervos | September 3, 2024

- **SUMMARY** – I thought this very concise commentary below from over 13 years ago would be a nice way to kick off September. The Fed put structure has been a critical feature in my writing since first starting at Jefferies nearly 15 years ago. The put has come a long way, through so many ups and downs. And those who have embraced its existence had a truly exceptional run in financial markets, while those who have not suffered dearly. Enjoy this little blast from the past, which is surely as relevant for today's markets as it was back in early 2011
- Read [here](#)

The case for a rapid return to a neutral rate structure

David Zervos | August 30, 2024

- **SUMMARY** – As a good Greek, I tried my best to disengage from work during the month of August and rest up before hitting the road on an unusually aggressive fall travel schedule. That said, in the early part of the month, I felt obliged to write a quick note from the beaches of southern Corfu, given the sharp rise in market volatility. At the time, I wanted to remind readers why moving back to a risk parity based trading structure for 2024 was so crucial. Unlike in those darker days of 2022/3, the Fed put was back in place and the blues were once again a perfect hedge for all the turmoil
- Read [here](#)

10 Most Actionable Policies if Harris Wins & Stock Implications

Aniket Shah | August 23, 2024

- **SUMMARY** – This note outlines what we believe are the 10 most actionable policies if Kamala Harris wins the presidential election, using the 2024 Democratic Platform and Harris' recent statements. These proposals require minimal legislative action and focus on Tax, Regulations, Industrial Policy, Trade, and Energy Transition. We flag 60+ add'l proposals that would likely require legislative action spanning 13 themes. Our analysts provide perspective across sectors
- Read [here](#)

This is why we hold the blues!!

David Zervos | August 5, 2024

- **SUMMARY** – The Fed, the BoJ, payrolls, the US presidential election race, tech earnings, and the escalation in the Middle East have all conspired to create some heavy derisking. Volatility was low, and complacency was high heading into the mid-July all-time highs for spoos. And what precisely led to this spiky exodus from crowded carry positions since then will remain the center of debate for weeks to come. Most likely, though, it was just a smorgasbord of data weakness, political/geopolitical uncertainty, and central bank actions that all combined with those crowded trades in illiquid summer markets. To pin the blame for this risk-off price action on one single factor would be highly disingenuous. That said, payrolls do seem to be the proverbial straw that broke the carry-trade camel's back. The moves Friday in the US and Europe, and the extreme follow through in Japan today, have been nothing short of jaw dropping
- Read [here](#)



Harel Insurance (HARL): Noisy Numbers

Philip Kett | September 5, 2024

- **SUMMARY** – From our perspective, Harel's 2Q 2024 results appear especially noisy, with a surprising number of on-offs for investors to look through. Nevertheless, underlying operations have improved and there is nothing in the results that leads us to question Harel's ability to meet its strategic targets
- Read [here](#)

Verint Systems (VRNT): F2Q25 Recap: A Tough Quarter, but Outlook Maintained

Samad Samana | September 4, 2024

- **SUMMARY** – VRNT missed on total rev (-1%) and EPS (-7%), as an unbundled SaaS deal was pushed. Mgmt did reaffirm the FY25 targets for rev and EPS. The Bot pipeline remains solid, but the implied 14% FY25 bundled SaaS guide remains below the ~20% Dec AD tgt as customers prioritize net new bot/AI deals over conversions. Mgmt affirmed that the results were not impacted by macro or AI disruption. With estimates coming down and concerns around demand, we lower our PT to \$28
- Read [here](#)

Elbit Systems (ESLT): 2024 Global Industrials Conference Takeaways

Sheila Kahyaoglu | September 4, 2024

- **SUMMARY** – We hosted Dr. Kobi Kagan (CFO) and David Rava (IR) of Elbit Systems at the Jefferies 2024 Global Industrial Conference. Key takes: 1) Land & ESA are the two key levers to reaching 10% EBIT margins from ~8% in 2024E; 2) 2+ more yrs of spending to replenish inventories w/ backlog coverage of >3X; and 3) Set EPS Target of \$12 in 2026 vs cons \$9.65
- Read [here](#)

***Initiation Report: SolarEdge Technologies (SEDG): Are We Going Over the Edge: Mgmt Is Out, Should You?

Launch Hold, \$27 PT***

Julien Dumoulin-Smith | September 3, 2024

- **SUMMARY** – SolarEdge shares are down 90%+ from the highs, and the path forward is opaque with continued negative FCF. Our ests are below cons, creating a challenging setup. 30% short interest, stabilizing cash burn, and sharp pullback on mgmt departures suggest opportunity, but destocking will take time, as will strategy of new leadership. We can't quite get there on the shares but could be more constructive with more evidence of destocking nearing a bottom
- Read [here](#)

NewMed (NWMD): Leviathan Phase 1B Now in FEED

Ruben Dewa | August 30, 2024

- **SUMMARY** – Post 2Q24 results, our production estimates are little changed; FY24E and FY25E production increases +1%, while higher tax, capex, & -ve working capital increase YE24 net debt +16% to \$1,470m. Leviathan Phase 1B expansion has now moved from pre-FEED into FEED, and project sanction in 2025 could lead to nameplate production capacity increasing >80% to 23.5bcm by 2028/29, in parallel to ongoing regional export infrastructure expansion for gas into Egypt
- Read [here](#)

PureTech (PRTC LN): 1H Report Reiterates Cash Runway & Key Upcoming Catalysts; Reiterate Buy

Peter Welford | August 28, 2024

- **SUMMARY** – 1H financials largely immaterial. Importantly \$401m cash provides an operational runway into 2027, well beyond key catalyst of LYT-100 Phase II lung fibrosis data by YE24E, plus further LYT-200 Phase I cancer data to trigger external funds for Gallop Oncology, and clinical progress by affiliate Seaport. YE24E cash underpins 105p/share (63%), with future KarXT income worth >75p/share if \$3.5bn WW peak, suggesting internal pipeline & Seaport are underappreciated

- Read [here](#)

SentinelOne (S): Positioned Well for the Future but Guidance Remains Bullish

Joseph Gallo | August 27, 2024

- **SUMMARY** – S saw healthy F2Q momentum w/ minimal benefit from CRWD's outage (seeing some large wins & stronger pipeline). ARR grew 32% yoy beating cons by 0.5% vs avg 0.4% past 4 Qs. While S's LT trajectory remains bright (GTM changes & IT incident are tailwinds); implied 2H new ARR acceleration looks challenging. S reported positive non-GAAP net income for the first time but retained flexibility to opportunistically invest in growth. S trades at 8x CY25 which is fair
- Read [here](#)

Check Point Software Technologies (CHKP): Entering the External Attack Surface Space with Cyberint

Joseph Gallo | August 27, 2024

- **SUMMARY** – CHKP signed a definitive agreement to buy Cyberint, a threat intelligence & attack surface management vendor. Cyberint is the latest in a string of CHKP deals (5 deals for combined \$750M+ since '21) as it builds out its platform. We think Cyberint is a logical extension & CHKP's well positioned to cross-sell it into its customer base. While this deal will be modestly margin dilutive, we're receptive to any M&A that increases the likelihood of DD growth
- Read [here](#)

Payoneer (PAYO): Management Meeting Takes: Operating from a Position of Strength

Trevor Williams | August 25, 2024

- **SUMMARY** – We recently hosted CEO John Caplan, CFO Bea Ordonez, and VP IR Michelle Wang. Key takes: 1) faster SMB marketplace volume growth relative to market attributed to localized go-to-market efforts bearing fruit; 2) growth in \$50k+ customers still strong, despite 2Q slowdown in \$10k+ bucket; 3) pricing expected to be consistent contributor to medium-term growth algo; 4) Payroll builds on intra-network opportunity; 5) Pro account to launch late '24/early '25
- Read [here](#)

Ithaca Energy (ITH LN): Interims and Eni UK Combination Prospectus Published

Mark Wilson | August 22, 2024

- **SUMMARY** – ITH stand-alone FY24 production revised lower but dividend commitment retained at 30% of post-tax operating cashflow with \$100m interim dividend to be paid in Sep & ambition to increase up to \$500m p.a via final & special. Prospectus for the Eni UK combination is published today reiterating proforma production 100–110kboe/d (all UK) & "potential \$10bn" pre-tax OCF over 5yrs with material tax synergies & growth potential both organic & via M&A, Call at 9am UK
- Read [here](#)

Zim (ZIM): Enjoying benefit of spot exposure; has eyes set on 4 million TEUs

Omar Nokta | August 20, 2024

- **SUMMARY** – ZIM jumped 17% yesterday after its earnings beat and guidance raise. The stock is the top performer in our coverage, up 125% on the year, vs. S&P 500's +27%. Its high spot exposure has been the key driver of stronger earnings, but its volume growth has been notable, especially as this lowers its unit cost structure. The question is whether these higher volumes can be sustained -- management thinks they can grow even further. We raise our target to \$25 from \$22
- Read [here](#)

NICE (NICE): Fireside Chat Takeaways

Samad Samana | August 19, 2024

- **SUMMARY** – We hosted a virtual fireside chat with NICE CFO Beth Gaspich for investors. Given NICE reported 2Q results last week (8/15 BMO), the conversation dug deeper into the recent results and the outlook for the rest of the year. Beyond the financials, other focal points included the macro environment, trends in the installed base, the momentum for AI/Automation solutions, the CEO transition, and the capital management plans
- Read [here](#)

Plus500 (PLUS LN): Guidance Above Consensus

Julian Roberts | August 19, 2024

- **SUMMARY** – Guidance increases again, which, from a conservative management team, implies high confidence in beating current consensus. Our EBITDA and Net Income estimates increase 2% and EPS goes up 19% on a lower share count. The company has announced \$185.5m in new distributions, which we expect will also be received well by the market. Core revenues are up 8% YoY to \$329m, ditto total revenues (to \$398m). Cash balances are over \$1bn, more than half the market cap. Buy
- Read [here](#)

Elbit Systems (ESLT): Seeing Some Green Shoots in America, but IMOD Holds Back Cash

Sheila Kahyaogly | August 15, 2024

- **SUMMARY** – ESLT reported a strong Q w/ 12% organic growth and 10 bps of y-o-y margin expansion, but FCF remains lacking w/ \$90MM usage in H1. We raise our 2024E EPS to \$7.80 to reflect top line momentum, particularly around Israeli ammunitions, but lower FCF to just \$13MM generated for the year as inventory and receivables headwinds are expected to persist. ESLT trades at <1% yield
- Read [here](#)

Israel Discount Bank (DSCT IT): 2Q24: Solid Metrics, Investors Likely to Focus on Higher QoQ Credit Costs

Joseph Dickerson | August 15, 2024

- **SUMMARY** – DSCT produced a ROTE of 14.1% in 2Q24 (17.6% on local activity) with a backdrop characterised by solid loan growth (+3% QoQ, +6% YoY), higher QoQ NIM (ex-CPI) at 388bps and TNAV up +12% YoY. However, credit impairments disappointed (increase of >200% QoQ), particularly in the context of credit releases from peers earlier this week. This is likely to be a focus point for investors today. Shares trading at 0.8x spot TBV
- Read [here](#)

ICL (ICL): Macro Environment Lackluster, But Share Gains Will Bolster Growth

Laurence Alexander | August 14, 2024

- **SUMMARY** – Q2 EPS of \$0.10 was \$0.01 above both consensus and our estimate. Broadly, demand is stable, but an easing of the credit environment is likely needed to trigger restocking. Market share gains likely will support some volume growth. Given the crop prices, soft ag end market demand likely hinders Ag Solution and Potash sales later in 2024. Higher shipping costs related security in the Red Sea is a \$10m/qtr. cost headwind
- Read [here](#)

Global-e Online (GLBE): 2Q24 Recap: Solid Results; 2H Outlook Healthier than It Appears on the Surface

Samad Samana | August 14, 2024

- **SUMMARY** – GLBE beat consensus on GMV, GP \$'s, and EBITDA. Total take rate (15.5%) missed consensus (15.8%) due to Fulfillment. Service Fee take rate actually beat our estimate. GLBE lowered FY24 GMV guidance and missed consensus, but ex Ted Baker bankruptcy (~3% of GMV), we estimate mgmt raised the GMV outlook. We think investors should look past the headline #'s and take advantage of the weakness, as the underlying business remains healthy
- Read [here](#)

Max Stock (MAXO IT): Strong Quarter Driven by Healthy SSS Growth

Corey Tarlowe | August 14, 2024

- **SUMMARY** – MAXO reported strong 2Q results with top-line growth of 25% and SSS +15% driven by increased basket, volume, and selling sqm. Additionally, MAXO witnessed GM and OM expansion. Looking ahead, MAXO expects demand to remain healthy and its whitespace opportunity to be robust. With strong top-line growth, stable margins, and store growth opportunities, MAXO should remain well-positioned ahead. Reiterate rating and PT
- Read [here](#)

Bank Leumi (LUMI IT): 2Q24: Strong Set of Results

Joseph Dickerson | August 14, 2024

- **SUMMARY** – LUMI produced a ROTE of c.16% in 2Q24 (c.20% excluding Valley Bank impairment), supported by strong cost control and solid loan growth (+1% QoQ, +6% YoY - higher versus that of POLI). Payout ratio of 40% (as seen in 1Q) is also encouraging. TNAV/share +14% YoY. CET1 12.04%. Shares on 0.8x spot TBV
- Read [here](#)

Bank Hapoalim (POLI IT): 2Q24 - NIS1bn Buyback, 40% Payout Ratio and Strong Commercial Momentum

Joseph Dickerson | August 14, 2024

- **SUMMARY** – POLI has shown strong commercial momentum, with a 40% payout ratio (DPS + NIS 1bn buyback) for a second consecutive quarter and solid cost control. Loan growth was +4% YoY, with supportive margin trends (non-interest-bearing deposits at 27% of the total mix - broadly stable QoQ). Shares trading at 0.8x spot TBV (we note TBV was +12% YoY)
- Read [here](#)

Monday.com (MNDY): Q2: Monday Powering Through SMB Scaries

Brent Thill | August 12, 2024

- **SUMMARY** – Despite choppy macro, MNDY continues to deliver high growth in app software, with Q2 rev up 34% (above bogey ~33%) and FY24 guide raised to 31-32% from 29-30%. Demand is steady across both SMBs and enterprises as MNDY signed its largest deal to date (80K seats, up from prior 25K-seat deal). FCF continues to impress, with FY24 mgn raised to 28-29% from 25-26%, which would mean a Rule of 59-61 for FY24. Reiterate Buy, raise PT to \$300
- Read [here](#)

Pagaya Technologies (PGY): 2Q24 Recap: Rev Beat; Lots of Good Action on Partner, M&A and Capital Fronts

John Hecht | August 9, 2024

- **SUMMARY** – Network Volume of \$2.3B in-line with consensus and up 19% Y/Y, driven by continued ramp of bank partnerships, with better FRLPC margin as well (% vol). Total revs of \$250M and Adj EBITDA of \$50M beat the guide / cons. 5th qtr of positive adj net income and 4th qtr of positive operating cash flow (+\$15M). FY24 guide was tightened. PGY continues to demonstrate robust momentum through volumes, revenue growth, partner adds and FRLPC margin trends
- Read [here](#)

Hippo Holdings (HIPO): 2Q24 Takeaways: De-Risking Coming Through; Growth Momentum into 2H24/2025

Yaron Kinar | August 9, 2024

- **SUMMARY** – Against a backdrop of elevated industry CAT losses, HIPO's material YoY reduction in CAT losses was the product of aggressive de-risking and re-underwriting actions taken over the last year. We expect TGP growth to accelerate in 2H24 and into 2025 as the HHIP retrenchment laps and growth in Services and IaaS continues. Revenue growth should also benefit from lower QS reinsurance purchases. Improved LR, scale on OpEx mgmt lead us to improve our out-year ests
- Read [here](#)

Cyberark (CYBR): Identity Party Just Getting Started, Remains Top SMID Cap Pick

Joseph Gallo | August 9, 2024

- **SUMMARY** – 2Q ARR beat expectations growing 33% yoy (cons 31%) as PAM and broader identity continue to see inflection. CYBR's execution remains impressive esp. compared to other cyber prints. Guide and checks at Black Hat continue to indicate that PAM remains in the early innings of inflection, particularly as companies begin to grasp the machine identity problem. CYBR's portfolio beyond PAM also saw strength in 2Q which should help sustain strong ARR growth. Buy, PT \$315
- Read [here](#)

Bezeq (BEZQ): Model Update | Resilient Core, LT Opportunity Intact

Alex Wright | August 8, 2024

- **SUMMARY** – We move our estimates broadly in line with FY24 and mid-term guidance post Q2 results, which drive a moderation in our PT to ILS5.20 (from ILS6.90). Results confirmed a resilient core business and unchanged medium-term guidance and fibre deployment ahead of schedule. With this note, we maintain our Buy and transfer coverage to Alex Wright

- Read [here](#)

Tel Aviv Stock Exchange (TASE): 2Q24 Recap: Doing All The Right Things

Daniel Fannon | August 8, 2024

- **SUMMARY** – TASE's 2Q24 adj EBITDA of ILS 46M beat our est of ILS 42M, resulting in a 44% margin (2nd highest only to 1Q24's 45%). Commission rates and CPI-linked annual clearinghouse levies were underlying drivers of the top-line strength, coupled with lower operating expenses drove the adj operating beat of +\$4M. The trajectory of growth remains strong as the company continues to expand its product offering and increase its global client base
- Read [here](#)

Nayax (NYAX): 2Q Wrap: Continuing to Chug Along

Trevor Williams | August 8, 2024

- **SUMMARY** – Net revenue grew 39% Y/Y to \$78mn, an improvement from 22% in 1Q, largely due to timing of hardware revenue. Software & Payments growth remains strong at 47% Y/Y, or 42% organic, a ~1ppt decel from 43% Y/Y in 1Q. Total devices grew 44% Y/Y, ~in-line with 1Q, and new adds remain near record levels. No change to FY24 outlook for revenue growth of 40%, and adj EBITDA margins of 10%, though the hardware gross margin outlook improved 200bps to +900bps Y/Y
- Read [here](#)

Similarweb (SMWB): 2Q24 Results—Fundamentals Accelerating

Surinder Thind | August 7, 2024

- **SUMMARY** – Guidance was raised on better than anticipated results, with NRR of 99% improving 1% point q/q on +9% y/y growth in large accounts. Revenue growth continues to accelerate and has now improved q/q for three consecutive quarters. One large deal >\$1M was won this quarter, but was a data licensing deal related to LLMs, which are another revenue opportunity. Overall, the potential of new products and pricing remains underappreciated. Reiterate Buy
- Read [here](#)

Amdocs (DOX): Right Down the Middle, End-Market Still Challenged; Maintain Buy

George Notter | August 7, 2024

- **SUMMARY** – September results and forward-looking guidance were in-line with expectations. While the overall market remains pressured, we continue to like the stock. Amdocs is a high-quality company with a great competitive moat, sticky customers, nearly 75% recurring revenue, reasonable growth prospects, and an 11.4x multiple on 2025 EPS
- Read [here](#)

Wix.com (WIX): Q2: Stepping Up to a Silver Medal on Small Beat & Guide Tweak Up

Brent Thill | August 7, 2024

- **SUMMARY** – WIX extended the momentum from last 2 Qs into Q2, despite tougher comps. FY24 guide range was narrowed upward and still points to rev accel in FY25. Updated FY24 rev guide 12-13% growth combined with raised FCF mgn guide 26-27% results in Rule of 40 at the high end. Wix Studio bookings rose 20% q/q, and price increase benefits are ramping with no net negative side effects. CY25 EV/S is attractive at 4.6x vs. GDDY 5.2x and SQSP take-out 5.0x. Buy, PT to \$185
- Read [here](#)

American Well Corporation (AMWL): Model Update – Starting to See Progress on Path to Profitability

Glen Santangelo | August 6, 2024

- **SUMMARY** – We are updating our model to reflect 2Q results and our updated outlook for the company. We now model margin improvement in 2H, with lower Converge transition costs partially offset by DHA onboarding costs. Reiterate Hold
- Read [here](#)

Teva Pharmaceutical (TEVA): Updating Model Post 2Q + Guidance Raise - Co Remains Well-Positioned in 2H24

Glen Santangelo | August 5, 2024

- **SUMMARY** – Updating model to reflect 2Q results and updated 2024 guidance. We still believe the current valuation (7x C25 EBITDA) does not fully reflect 1) strength of generics and key products, 2) biosimilar approvals and 3) progress on the innovative pipeline. As a result, we think further multiple expansion from here is warranted as the market begins to better reflect the overall revenue opportunity. Reiterating Buy and \$23 PT
- Read [here](#)

Lemonade (LMND): 2Q24 Takeaways: Guide Intact Despite Home Non-Renewals

Yaron Kinar | August 4, 2024

- **SUMMARY** – The company left FY24 guidance largely unchanged, but implied an improvement in top-line guidance given the non-renewal of >20% of Home IFP. This quarter's 22pp improvement in the underlying net loss ratio leads us to improve our forward loss ratio estimates. We take up our out-year estimates and now model FCF profitability in 2H25. PT +\$1, to \$15 (-10% return); remains U/P
- Read [here](#)

Sapiens (SPNS): 2Q24 Results—No Material Surprises. Demand Intact. Guidance Reiterated

Surinder Thind | August 2, 2024

- **SUMMARY** – Results were in-line to arguably a bit weaker than expected as the start of some projects got pushed from 2Q to 3Q. However, 2024 full-year guidance was reiterated, and our revenue and earnings estimates are essentially unchanged. The operating environment also appears to be relatively unchanged from last quarter and the company remains on pace to grow organically at a high-single-digit pace despite some modest near-term noise. Reiterate Buy
- Read [here](#)

Indome (INMD): 2Q In-Line With Prelims; Buyback Completed; We See Risk To '24 Guide

Matthew Taylor | August 1, 2024

- **SUMMARY** – 2Q sales of \$86.4MM were in-line with pre \$86.2-86.3MM. Adj EPS was \$0.34 and pro-forma EPS was \$0.46 vs \$0.72 in 2Q'23. FY24 guidance was lowered on 7.11.24 to \$430-440M, prior \$485-495M. INMD reiterated FY24 GMs at 82-84% but lowered adj. EBIT to \$150-155MM (prior \$169-174MM) and adj. EPS to \$1.92-\$1.96 (-25% to -24%) vs prior \$2.01-\$2.05 and cons \$1.82. INMD completed the buyback of 8.37MM shares (~10%). We recently DG'd INMD and reiterate our Hold rating
- Read [here](#)

Israeli Stocks Performance



Recent Performance of Selected Israeli Tech Stocks

Company	Ticker	Market Cap (m)	Weekly Performance (%)	52-wk Performance (%)
Amdocs	DOX	\$9,783	(1.5%)	(2.9%)
Arbe Robotics	ARBE	\$162	0.0%	(22.4%)
Audiocodes	AUDC	\$301	(6.4%)	1.2%
Camtek	CAMT	\$3,761	(8.9%)	44.4%
Cellebrite	CLBT	\$3,505	(1.2%)	113.8%
Ceva	CEVA	\$540	(4.7%)	(0.8%)
Check Point	CHKP	\$21,242	(2.3%)	38.7%
CyberArk	CYBR	\$11,628	(6.0%)	60.1%
Evoke PLC	LSE: evok	\$370	(6.8%)	(48.9%)
Fiverr	FVRR	\$856	(2.5%)	(16.8%)
Gilat	GILT	\$257	(2.2%)	(29.7%)
Global-e	GLBE	\$5,522	(3.9%)	(17.5%)
Hippo	HIPO	\$464	(6.3%)	91.4%
Innovid	CTV	\$242	(9.8%)	28.9%
Innoviz	INVZ	\$94	(14.5%)	(74.8%)
Ituran	ITRN	\$547	(2.7%)	(6.7%)
Jfrog	FROG	\$3,136	2.3%	3.8%
Kaltura	KLTR	\$158	(22.1%)	(42.1%)
Kornit Digital	KRNT	\$867	(1.8%)	(11.4%)
Lemonade	LMND	\$1,342	1.9%	45.0%
Magic Software	MGIC	\$525	(1.5%)	(9.5%)
Mobileye	MBLY	\$10,235	(11.6%)	(65.2%)
Monday.com	MNDY	\$12,421	(6.3%)	45.5%
Nano Dimension	NNDM	\$469	(2.3%)	(21.3%)
Nayax	NYAX	\$891	3.3%	11.3%
NICE	NASDAQ: NICE	\$10,390	(6.5%)	(13.3%)
Nova	NVMI	\$5,804	(10.6%)	67.6%
Outbrain	OB	\$244	(2.9%)	(5.5%)
Pagaya	PGY	\$903	(16.5%)	(53.4%)
Payoneer	PAYO	\$2,696	(5.0%)	13.7%
Perion	PERI	\$394	(2.6%)	(75.7%)
Playtech	LSE: PTEC	\$2,561	(3.0%)	25.3%
Playtika	PLTK	\$2,753	(2.2%)	(21.2%)
Plus500	LSE: PLUS	\$2,514	(2.0%)	93.1%
Radware	RDWR	\$883	(3.1%)	25.1%
REE	REE	\$33	(16.0%)	(33.9%)
Riskified	RSKD	\$834	(5.6%)	8.2%
Sapiens	SPNS	\$1,979	(2.6%)	17.3%
SentinelOne	S	\$7,245	(3.1%)	34.8%
SimilarWeb	SMWB	\$737	(3.4%)	34.4%
SolarEdge	SEDG	\$1,177	(15.1%)	(86.1%)
Stratasys	SSYS	\$460	(6.0%)	(52.4%)
Taboola	TBLA	\$1,091	(7.1%)	(8.5%)
Tower	TSEM	\$4,589	(6.5%)	46.5%
Nexxen	NEXN	\$522	(2.6%)	100.1%
Valens	VLN	\$215	(4.7%)	(18.1%)
Varonis	VRNS	\$5,854	(7.8%)	70.7%
Verint	VRNT	\$1,646	(15.9%)	9.8%
WalkMe	WKME	\$1,301	(0.1%)	45.6%
Weebit Nano	ASX:WBT	\$245	(16.7%)	(52.4%)
Wix	WIX	\$8,932	(4.2%)	71.5%
Israeli Stocks Weighted Average			(5.1%)	25.4%
NASDAQ			(3.2%)	23.7%
S&P 500			(2.6%)	23.5%

Source: CapiQ (as of September 5, 2024)

Upcoming Jefferies Events



- Jefferies 4th Annual Global Office of the CFO Software Summit, San Francisco, September 24
- Jefferies Private MedTech Summit, Virtual, October 2 – 3
- Jefferies CIO Summit, New York, November 14
- Jefferies Miami Consumer Conference, Miami, November 19 – 20
- Jefferies London Healthcare Conference, London, November 19 – 21
- Jefferies Renewable & Clean Energy Conference, New York, December 4 – 6
- Jefferies Biotech by the Beach Miami Summit, Miami Beach, March 11 – 12

Best regards,
Jefferies Israel Team

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