

Jefferies Israel Group Global Tech

Digest

March 25, 2024



We are happy to share with you this newsletter, which includes thematic content from Jefferies research, noteworthy tech industry news, Israeli stocks performance and research, and upcoming events. We hope you find the content relevant and insightful – please feel free to contact any member of our team to discuss the contents of this newsletter in further detail.



A controlled burning of debt obligations

David Zervos | March 13, 2024

- **SUMMARY** – I do not want to overreact to a small sample of data, but there are clearly benefits to "transitory" periods of higher inflation that many folks may be missing. Sticky inflation that coincides with no meaningful change in long-run inflation expectations creates a huge benefit for leveraged balance sheets. Anchored inflation expectations keep the peace on long-run growth expectations, while the short-run inflation spike devalues debt and revalues assets. Inflation is a natural deleverager, which in a highly indebted society like the US creates huge benefits
- Read [here](#)

The "higher for longer rate/stronger for longer growth" narrative

David Zervos | March 8, 2024

- **SUMMARY** – I decided today to clip a few key paragraphs from my "higher for longer rate/stronger for longer growth" balance-sheet-driven commentaries over the last year. These highlights are meant to drive home the simple idea that monetary policy was never really that restrictive. Rates alone never adequately described the complete stance of monetary policy. And the balance sheet has consistently dulled the traditional power of rate rises. I also wanted to use these clips to reiterate my long-standing view that Jay's strong concern for his legacy (his Volckeresque desires) would further contribute to a higher for longer rate outcome
- Read [here](#)

The incredibly strong US fiscal position

David Zervos | February 16, 2024

- **SUMMARY** – Not a day goes by without some high-profile market pundit, C-suite executive, politician, or portfolio manager preaching about the grave fiscal risks that face the US. In fact, I would venture to guess that it's a top 3 discussion point for anyone looking to scare up a bit of doom within a public speech, newspaper op-ed, or TV appearance. Typically, the lugubrious analysis focuses on the larger-than-normal recent deficit/GDP numbers – 5.4% in 2022 and 6.3% in 2023 – as well as the record \$34 trillion in outstanding government debt. Somewhat conveniently, though, these folks fail to discuss the extremely large drops in debt/GDP that have occurred since the Covid peak in mid-2020
- Read [here](#)

ChatGPT & Automation Survey: Workers Prepare for AI Liftoff

Aniket Shah | February 11, 2024

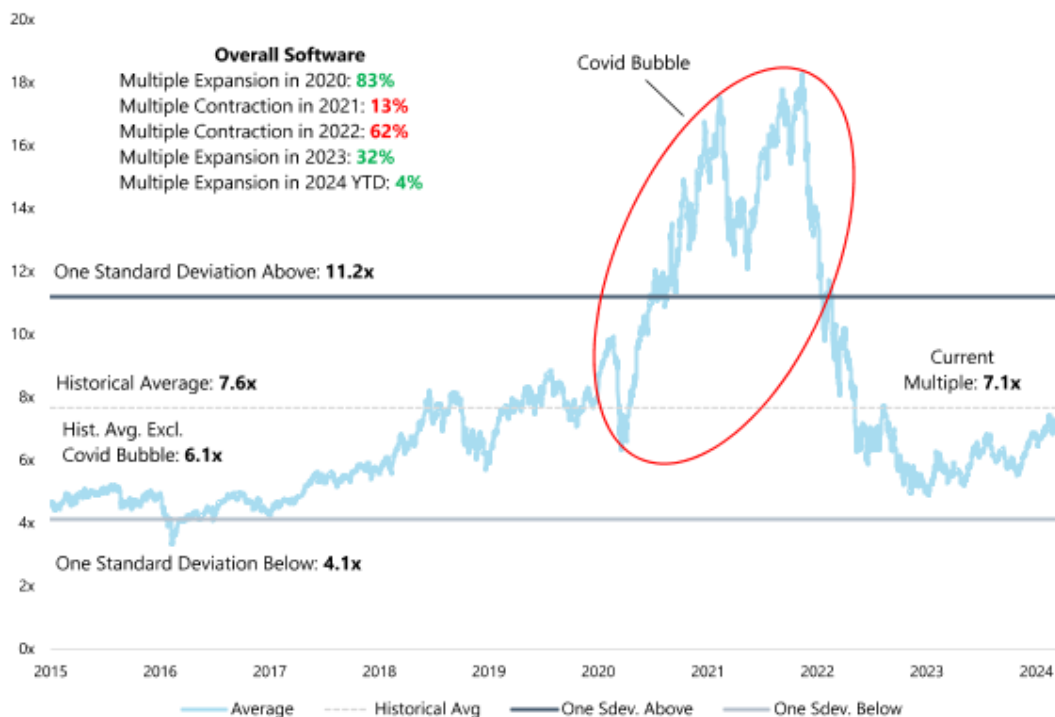
- **SUMMARY** – We continue our 4th quarterly ChatGPT & Automation survey to full-time (FT) office workers in the US. Key takes: 1) 89% of full-time office workers in the US have heard of ChatGPT, up from 52% in Feb '23; 2) Increased usage of AI tools brings increased fear of AI job automation; 3) Workers looking to learn new skills prefer upskill / reskill platforms (UDMY/COUR) over college, 4) Sharp increase in willingness to pay for ChatGPT
- Read [here](#)



Software: Black Ice Hitting Harder Than Expected

Brent Thill | March 17, 2024

- **SUMMARY** – Software (IGV) is up 3% YTD led by large caps, value names, and cyber. The black ice is even more pronounced in '24 as 56% of cos. issued guidance below Street nos. which has driven mixed perf and kept investors in semis up 25% YTD. We view the seasonality as a buying opportunity as nos. and AI expectations come down. We believe the AI rev. wave hits in 2H24 and into '25, and investors want to be selectively long AI beneficiaries ahead of this incoming tsunami
- Read [here](#)
- Chart 1 - Overall Software EV/NTM Revenue Multiples, 2015-2024



Internet: Interactive Media Estimate Updates

Andrew Uerkwitz | March 12, 2024

- **SUMMARY** – Following a review of our coverage universe, we have made a few assumption changes to our models. We have made changes to the following companies: AAPL, NFLX, PLBY, ROKU, RBLX, SKLZ, SPOT, UMG and WMG
- Read [here](#)

Software: Ed-Tech Conference Recap: Can't Escape The AI Debate

Brent Thill | March 12, 2024

- **SUMMARY** – Industry sentiment at our ed-tech conf was mixed, as many discussed the pull-forward in demand during COVID and the upcoming ESSER funding cliff in K-12. Sentiment matches YTD returns, as all 4 ed-tech stocks we cover have underperformed YTD as investors perceive ed-tech as an AI loser. Ed-tech companies discussed the goal of leveraging AI to drive teacher/instructor efficiencies and personalized learning for students. PWSC remains our top pick in ed-tech
- Read [here](#)

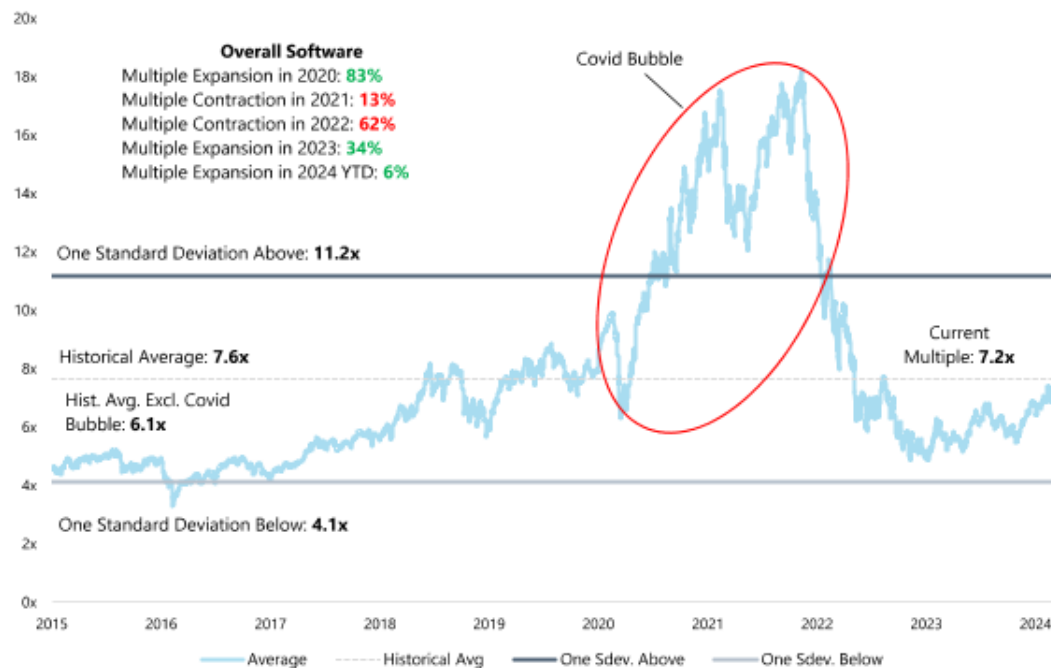
Software: Where Is The AI Beef? Software Hype Still Ahead Of Reality

Brent Thill | March 10, 2024

- **SUMMARY** – Software (IGV) is up 5% YTD led by large caps and cyber. While a decent start, 50% of cos. issued guidance below Street nos. which has driven mixed performance and kept investors in semis up 29% YTD. We believe IGV

underperformance is a result of overzealous AI expectations which seem to be coming back to reality. We believe the AI rev. wave hits in 2H24 and into '25, and investors want to be selectively long AI beneficiaries ahead of this incoming tsunami

- Read [here](#)
- Chart 1 - Overall Software EV/NTM Revenue Multiples, 2015-2024



Software: Digital Download – Rounding out Results Season

Charles Brennan | March 3, 2024

- **SUMMARY** – Overall, it was a mixed week for the sector, even against the backdrop of in-line inflation data acting to cool the bond markets. Looking ahead, Darktrace rounds out results season (finally) and we expect reassuring results to mean that we end on a high
- Read [here](#)

Software: Budget and Innovation Top of Mind for C-Suite

Joseph Gallo | February 28, 2024

- **SUMMARY** – We hosted a CISO Consultant to F500 enterprises. Our key takeaways are: PANW seen as deeply entrenched in his customer base and through continued innovation should be able to win market share (via its platformization strategy). C-Suite focus is on budget rationalization and future product innovation, demanding cyber ROI beyond simply not getting breached. AI tools seen as creating a data problem in need of solving. Top growth areas are AI & Cloud
- Read [here](#)



PureTech (PRTC): \$100m Capital Return with 250p Tender Offer is In-Line with Strategy

Peter Welford | March 19, 2024

- **SUMMARY** – Returning \$100m to shareholders using part of c.\$293m proceeds from Bristol Myers' \$14bn acquisition of Karuna is in-line with strategy and should be well-received, in our view. The tender offer at 250p/share begins after 2023 results in April and should underpin the stock, also providing liquidity for current holders if desired. YE cash & public equity stakes c.180p/share, suggest internal pipeline, royalty streams, and Founded Entities are underappreciated
- Read [here](#)

Bank Leumi (LUMI): Resilient Loan Growth and Strong Cost Control

Joseph Dickerson | March 19, 2024

- **SUMMARY** – Strong NII beat of 7% as loans grown 1% QoQ. Mortgage growth of 9% YoY noted as the highest in Israel's banking system. Excluding one-off pensions charge costs beat 8%. 4Q23 provisions 8% beat in Q4, however NPLs up 11bps QoQ). Overall 3% beat on adj. PBT. CET1 of 11.7% (+40bps QoQ) with dividend (NIS 0.24) continuing at 20% payout, 4Q23 RoTE 13.9% with shares trading at 0.8x TBV
- Read [here](#)

SentinelOne (S): F4Q Results: Steady Top Line But M&A Weighs on Margin Guide

Joseph Gallo | March 14, 2024

- **SUMMARY** – ARR grew 39% yoy beating the Street by just 0.2% (vs avg 0.9% past 2 Qs) & FY25 rev guide was in-line to modestly lower than cons but feels achievable. F1Q and FY25 op margin guide missed cons due to M&A but we believe the LT trajectory remains on track. S saw traction w/ large deals as RPO grew 47% yoy vs ARR 39% (we don't expect an impact from PANW discounting). S trades AH at 9x CY24 which is fair given the comp landscape (MSFT, CRWD). Maintain Hold, PT \$28
- Read [here](#)

Zim (ZIM): Profitability appears on the near-term horizon; but cautiousness taking hold

Omar Nokta | March 14, 2024

- **SUMMARY** – ZIM came under pressure yesterday, despite better than expected results and guidance. Cautious management commentary in a period of uncertainty for the industry, against a backdrop of easing freight rates from recent highs, has impacted sentiment. A return to profitability looks to be around the corner, however, given the stronger rates overall. While the shares may be range-bound near term, we expect them to be better supported as 1Q results approach in May
- Read [here](#)

Bezeq (BEZQ): 4Q23 Results: Upgrade to Payout, and a Positive Mid-term Outlook

Giles Thorne | March 13, 2024

- **SUMMARY** – Bezeq's 4Q23 was in-line with consensus, with the full year coming in ahead of FY23 guidance. The announcement of a dividend payout upgrade to 70% was welcomed, with management showing confidence in its mid-term operations post-fibre roll-out through upgrades in monetisation and cash flows guides. On the call, management highlighted a positive outlook on the fibre market in all aspects, and expect completion of rollouts across Israel in the next 2-3 years
- Read [here](#)

Teva Pharmaceutical (TEVA): Innovation Strategy Resonating: 2H24 Pipeline Updates Represent Key Catalysts

Glen Santangelo | March 11, 2024

- **SUMMARY** – We hosted TEVA CEO, CFO, CMO and IR for mtgs and think that while the co is clearly executing on its growth strategy, many aspects of the story remain underappreciated incl 1) branded/gx strength, 2) biosimilars, 3) TAPI divestiture and 4) the innovation pipeline. Even w a ~30% move YTD, Teva trades at a discounted valuation, and we believe the 2H24 pipeline readouts could represent the catalyst needed to drive more meaningful multiple expansion. PT to \$17
- Read [here](#)

Israel Discount Bank (DSCT): Q4 Strong on Revenue and Credit + Increase in Dividend Payout

Joseph Dickerson | March 11, 2024

- **SUMMARY** – Resilient revenues (3% beat) despite the economic disruptions offset cost growth = pre-provision profits 3% ahead of JEF. 4Q23 provisions 17% beat in Q4, however NPLs up up 8bps QoQ). Overall 11% beat on PBT. CET1 of 10.7% (+50bps QoQ) misses slightly after the bank surprises on its dividend (NIS 0.15) by increasing the payout to 20% (vs 15% in Q3), 4Q23 RoTE 13% with shares trading at 0.8x TBV
- Read [here](#)

Lemonade (LMND): 4Q23 Takeaways: Pivoting to Growth with Mix Shift w/ '26 Profitability Targets

Yaron Kinar | March 7, 2024

- **SUMMARY** – The company is pivoting to accelerating growth in '24, with an emphasis on renters and pet and their better loss ratios but smaller premiums per policy, over home and car that continue to be challenged by severity and lagging rate increase approvals. The pivot to growth will come with greater growth spend, limiting EBITDA margin improvement in '24. Mgmt. reiterated its adj. EBITDA positive exit rate for '26. PT unchanged at \$13 (-19% return); remains U/P
- Read [here](#)

Hippo (HIPO): 4Q23 Takeaways: Confidence Building on Path to Profitability

Yaron Kinar | March 7, 2024

- **SUMMARY** – \$(1.76) LPS beat JEF/Cons \$(1.79)/\$(1.98) on rev growth and loss ratio, somewhat offset by a higher expense ratio. We lower adj. EBITDA ests to reflect mix shift and slower inflection to growth in HHIP segment, which also results in slower growth in Services. Still, we model greater loss ratio improvement on u/w and rate actions. This, along with greater conviction in break-even EBITDA starting in 2H24, leads us to raise our PT to \$23 (19% ETR). Reiterated Buy
- Read [here](#)

Bank Hapoalim (POLI): Resilient Q4 Performance Creates Scope for "Potentially" Higher Dividend

Joseph Dickerson | March 7, 2024

- **SUMMARY** – Weaker revenues related to support schemes, lower CPI effect and high deposit inflow + migration were offset by strong cost control = pre-provision profits 2% light of JEF. 4Q23 provisions 7% miss in Q4 driven by higher collective provisions (NPL coverage up 6ppts QoQ). Strong CET1 (+50bps QoQ) with dividends continuing at Q3's 20% payout, though POLI notes it could "potentially declare a higher dividend". 4Q23 RoTE 14% with shares trading at 0.9x TBV
- Read [here](#)

Check Point (CHKP): CHKP CPX Quick Takes

Joseph Gallo | March 7, 2024

- **SUMMARY** – We attended CHKPs CPX Americas customer conf in addition to several sessions of investor Q&A with C-Suite (CEO, CFO, head of sales etc). This was the first full time in person conf in 3 years and had 3k+ attendees. Key takeaways included: 1) CHKP is upping its AI game via Infinity AI Copilot spanning the entire platform 2) Investment in GTM (hiring & new partner program) key for driving toward double-digit growth 3) SASE & Harmony are both rev upside drivers
- Read [here](#)

Tel Aviv Stock Exchange (TASE): 4Q23 Recap: Slight Rev Beat; New Dividend Policy

Daniel Fannon | March 6, 2024

- **SUMMARY** – TASE reported 4Q23 adj EBITDA of ILS 40.1M, above our est of ILS 39.7M resulting in a 39.5% margin (in-line vs est). The delta was driven by higher revs with offset from tech and marketing spend. A new div policy was approved, distributing 50% of annual net profits between '24-'26 (ILS 0.45/shr to be paid 3/21). Through Feb, QTD gov bond & T-Bill ADVs are tracking +18% & +31% vs full year '23 levels

- Read [here](#)

Elbit Systems (ESLT): Charge on Sub - Noncash Expense Hit in Q4

Sheila Kahyaoglu | March 5, 2024

- **SUMMARY** – ESLT announced this morning that it will record an \$52MM noncash charge in Q4:23 related to the closure of an underperforming subsidiary. Within this, \$34MM is from uncollectible contract assets within G&A to impact adj EPS and \$18MM of restructuring expense in COGS that will be adj out. ESLT is expected to report on Mar 26. We est Q4 sales +1% (1% organically, 10% org YTD) to \$1.5BB, driving EPS of \$1.38 vs cons of \$1.32. The co does not provide guidance
- Read [here](#)

Inmode (INMD): Mgmt: '24 Guide Bakes in Caution; New Products+, Refresh Cycle

Matthew Taylor | March 5, 2024

- **SUMMARY** – We met with mgmt. and remain positive on INMD, noting a cheap valuation and strong balance sheet. INMD's '24 guide assumes continued macro pressures and was cast with an eye to conservatism, but we note visibility is limited, and do not view the guide as risk less. Good patient outcomes and attractive economics for docs can drive continued core penetration, with new product launches also helping. INMD continues to prioritize M&A and is evaluating deals
- Read [here](#)

Global-e Online (GLBE): Digging Through Investor Feedback

Samad Samana | March 5, 2024

- **SUMMARY** – GLBE reported solid 4Q23 results, but the stock sold off and has remained subdued due to the outlook for 1Q and the full year. Below we share the main points of frustration expressed by investors and our viewpoints. We remain highly convicted that GLBE can deliver mid-to-high 30s organic GMV growth in 2024 and pair it with additional margin expansion. We are adding GLBE to the Jefferies Franchise Picks List
- Read [here](#)

Outbrain (OB): OB Earnings

Andrew Uerkwitz | February 29, 2024

- **SUMMARY** – Outbrain managed well through a turbulent geo-political quarter with inline results. As the company heads into 2024 with this backdrop remaining, mgmt is building confidence for a return to growth in the new year followed by an acceleration in margin/expectations in 2025 and beyond. Outbrain is positioning itself to be one of the digital advertising leaders of the open web as it has one of the few end-to-end solutions and inventory across 8,000 publishers
- Read [here](#)

ICL (ICL): Q4 EPS Beat. Performance Likely To Improve Sequentially, Particularly In 2H24

Laurence Alexander | February 29, 2024

- **SUMMARY** – Q4 EPS beat both consensus and our estimates. Electronics and construction end-markets continue to weigh on volumes, offset by lower input prices. Given low inventory levels downstream and stabilizing prices, we expect earnings to improve sequentially throughout 2024 with 1Q24 likely the trough. With no new significant potash supply additions expected near-term, tighter S/D dynamics should provide a pricing tailwind in 2024
- Read [here](#)

Payoneer (PAYO): 4Q23 Wrap: Despite the Noise, Core Trends + Outlook Largely Consistent

Trevor Williams | February 28, 2024

- **SUMMARY** – The qtr. and outlook for core ex-float rev growth were consistent with the mid-Dec. update, with LDD% growth for the FY but exiting in line with mid-teens med-term target. The surprises were below-Street guides on total revs and EBITDA, largely driven by exp. for float income to be ~flat (likely conservative). We see '24 as a redemption year with potential for a re-rate on consistent execution, which is needed to increase confidence in the med-term targets
- Read [here](#)

Nayax (NYAX): 4Q23 Wrap: Solid Trends Persist; Outlook Signals Another Strong Year Ahead

Trevor Williams | February 28, 2024

- **SUMMARY** – Net revenue grew 31% Y/Y to \$67mn (in-line with implied guidance), driven by total transaction value of \$975mn growing 43%. Total devices increased 44% while hardware gross margins of 23% expanded 300bps Q/Q, and should improve at least another 200bps from the 4Q exit margins in 2024. Initial outlook for FY24 calls for net revenue growth of 40% adj EBITDA margin up ~over 550bps to 9%, and Nayax's first full-year of positive free cash flow
- Read [here](#)

American Well Corporation (AMWL): Model Update - Looking for Ramp in F25

Glen Santangelo | February 27, 2024

- **SUMMARY** – We are updating our model to reflect 4Q results and our updated LT outlook for the business. We still expect sizable losses in F24 as the company continues transitioning customers to Converge, but we expect an accelerated push to profitability in F25/26. Reit Hold
- Read [here](#)

NICE (NICE): 4Q23 Recap: Solid Results; EPS Guidance Shines

Samad Samana | February 22, 2024

- **SUMMARY** – NICE beat on total rev and EPS. 4Q cloud rev missed slightly but met mgmt's guidance. The focus will be on the strong guide — the FY24 mdpts for total rev and EPS were 2% and 6% above consensus. We are particularly impressed with the upside relative to our model, which already reflected LiveVox. We believe NICE's durable cloud rev growth and strong profitability will continue to be rewarded by investors, as it reflects market share gains and strong execution
- Read [here](#)

Pagaya Technologies (PGY): 4Q23 Recap - Robust Network Volume Momentum

John Hecht | February 21, 2024

- **SUMMARY** – Network Volume of \$2.4B beat consensus of \$2.3B and is up 33% Y/Y, driven by the continued ramp-up of new partnerships in auto/real estate. Total Revenue & Other Income was in line with JEF. OPEX came in better than consensus, driven by improved cost mgmt. Adj EPS of \$0.02 was in line with JEF. 1Q24 and FY24 guide were generally consistent with JEF. PGY continues to demonstrate robust momentum through network volumes coupled with consistent ABS issuances
- Read [here](#)

Sapiens (SPNS): 4Q23 Results—A Solid Quarter and Guide

Surinder Thind | February 21, 2024

- **SUMMARY** – Results were in line to slightly better than our expectations, as was 2024 revenue guidance. Deal wins in 2H23 appear poised to ramp in 2024, with the outlook calling for high single digit revenue growth in both North America and Europe. The backdrop for business remains solid and mgmt sees the potential for multiple deals after what has been a quiet few years. We have raised our 2024 adj EPS est. by \$0.01 to \$1.44
- Read [here](#)

Wix.com (WIX): Q4: Accelerating Out of Here

Brent Thill | February 21, 2024

- **SUMMARY** – WIX is set to accelerate revs from 9% FY22 to >13% FY25 thanks to improving macro, momentum with agencies/web pros, and better execution - in turn driving significant FCF margin expansion from 2% in FY22 to >25% in FY25. Years of investment in the Partners biz is bearing fruit, with revs +35% in FY23 and Wix Studio product gaining traction. Recent price increase adds a tailwind. Valuation attractive EV/S 3.6x vs. SQSP 3.7x, GDDY 4.1x. Maintain Buy, PT to \$150
- Read [here](#)

Plus500 (PLUS): FY23 results: More Dividends and Buybacks

Julian Roberts | February 20, 2024

- **SUMMARY** – High-level financial results were in line with the update on 8 January: \$726m of revenue and \$341m of EBITDA at a 47% margin. PLUS has announced a further \$100m share buy-back and \$75m of dividends on top of the

\$365m already announced in FY23. Balance sheet cash stood at \$907m and the outlook remains positive, with foreseeable volatility events in 2024. The company expects 2024 to be in line with current consensus, which we therefore doubt will move

- Read [here](#)

Harel Insurance (HARL): Credit Card Conundrum

Philip Kett | February 16, 2024

- **SUMMARY** – Ahead of 4Q results, we return to our model to address mark-to-market movements in 2H 2023. We also highlight a number of potential catalysts for 2024. With the group's strategy somewhat in flux following the withdrawal of the Isracard bid, we reiterate our Hold recommendation
- Read [here](#)

Amdocs (DOX): Five Things We Learned About Amdocs

George Notter | February 15, 2024

- **SUMMARY** – We recently spent some time on the road with Amdocs' senior management. There's a ton of opportunity to shift customers to Cloud. The company also has a strong runway ahead in their AI opportunity, especially with their new Nvidia deal. Legacy business pressures seem to be temporary. We remain bullish on the stock
- Read [here](#)

Tower Semiconductor (TSEM): 4Q23 Beat and 1Q24 Revs In-Line; Expect QQ Growth Starting 2Q24

Vedvati Shrotre | February 14, 2024

- **SUMMARY** – 4Q23 Revs/EPS Beat by 50bps/\$0.02. TSEM's 1Q24 revised outlook of \$325m (-8% QQ, -9% YY) is in line with consensus. TSEM is seeing improving demand in most end markets, except 200mm BCD shipping into automotive. TSEM reconfirmed its intention to spend \$100m-150m/Q in capex, incl. maintenance, Agrate Phase 1, INTC, and additional SiGe/SiPho capacity buildouts. We raise our PT from \$28 to \$34 based on C25E EPS of \$2.25 and 15x PE (a 30% disc. to S&P500 NTM PE)
- Read [here](#)

Similarweb (SMWB): 4Q23 Follow-up—Mgmt Comfortable Predicting a Bottom Has Been Reached

Surinder Thind | February 14, 2024

- **SUMMARY** – NRR headwinds have likely peaked and should moderate as the year progresses, with most clients having renewed in the past two years. Enterprise and mid-market accounts are seeing growth, with churn more prevalent in the SMB cohort but stabilizing. The 10 >\$1M deal wins have not dented the large customer opportunity pipeline, which mgmt expects to continue mining. We believe the potential of new product and pricing remains underappreciated. Reiterate Buy
- Read [here](#)

Monday.com (MNDY): Q4: Monday Blues after Friday Fun; Expect Stock to Return to Green

Brent Thill | February 12, 2024

- **SUMMARY** – Despite beating rev for 11th Q, MNDY sold off 10% after spiking last week on jumping expectations. Guidance still looks conservative, and we expect FY24 to hit/beat our above-cons. est. Mgmt is embedding extra cushion due to newer dynamics such as price increases and adoption of add-on products, as well as assuming NDR won't rebound 'til 2H24. No change in pace of innovation, as MNDY's march toward a platform reminds us of CRM's. Maintain Buy, up PT to \$250
- Read [here](#)

Israeli Stocks Performance



Recent Performance of Selected Israeli Tech Stocks

Company	Ticker	Market Cap (m)	Weekly Performance (%)	52-wk Performance (%)
888 Holdings	LSE: 888	\$493	1.5%	64.3%
Amdocs	DOX	\$10,520	(0.8%)	(5.2%)
Arbe Robotics	ARBE	\$157	10.3%	(37.2%)
Audiocodes	AUDC	\$397	2.1%	(9.7%)
Camtek	CAMT	\$3,841	7.9%	216.7%
Cellebrite	CLBT	\$2,365	(0.5%)	95.9%
Ceva	CEVA	\$544	1.8%	(20.8%)
Check Point	CHKP	\$19,313	(0.8%)	28.2%
CyberArk	CYBR	\$11,346	2.8%	85.7%
Fiverr	FVRR	\$837	(1.9%)	(35.6%)
Gilat	GILT	\$313	(1.3%)	2.5%
Glassbox	TASE:GLBX	\$133	6.0%	78.9%
Global-e	GLBE	\$6,030	7.6%	25.5%
Hippo	HIPO	\$419	0.5%	11.4%
Innovid	CTV	\$352	22.8%	72.2%
Innoviz	INVZ	\$219	0.8%	(59.4%)
Ituran	ITRN	\$562	1.9%	28.8%
Jfrog	FROG	\$4,687	2.3%	131.4%
Kaltura	KLTR	\$191	2.3%	(31.8%)
Kornit Digital	KRNT	\$892	4.9%	(4.8%)
Lemonade	LMND	\$1,133	0.6%	28.1%
Magic Software	MGIC	\$591	1.0%	(14.2%)
Mobileye	MBLY	\$25,453	9.1%	(21.7%)
Monday.com	MNDY	\$11,155	2.1%	65.0%
Nano Dimension	NNDM	\$604	(1.8%)	5.0%
Nayax	NYAX	\$967	4.9%	43.2%
NICE	NICE	\$16,067	7.5%	19.5%
Nova	NVMI	\$5,315	7.5%	80.8%
Outbrain	OB	\$181	(0.8%)	(9.8%)
Pagaya	PGY	\$722	3.7%	(12.9%)
Payoneer	PAYO	\$1,715	3.3%	(23.3%)
Perion	PERI	\$1,067	5.1%	(42.0%)
Playtech	LSE: PTEC	\$1,754	(0.9%)	(8.8%)
Playtika	PLTK	\$2,561	(2.0%)	(36.6%)
Plus500	LSE: PLUS	\$1,760	1.5%	8.6%
Radware	RDWR	\$799	(2.0%)	(6.7%)
REE	REE	\$63	3.2%	(33.3%)
Riskified	RSKD	\$922	2.3%	(1.5%)
Sapiens	SPNS	\$1,748	3.9%	49.7%
SentinelOne	S	\$6,804	(1.6%)	50.0%
SimilarWeb	SMWB	\$716	1.6%	49.0%
SolarEdge	SEDG	\$3,696	3.2%	(77.3%)
Stratasys	SSYS	\$806	0.7%	(18.4%)
Taboola	TBLA	\$1,485	0.7%	70.3%
Tower	TSEM	\$3,654	1.5%	(19.8%)
Tremor	NEXN	\$352	(2.9%)	(3.1%)
Valens	VLN	\$221	4.0%	(35.2%)
Varonis	VRNS	\$5,234	(2.4%)	88.4%
Verint	VRNT	\$1,950	(0.2%)	(16.1%)
WalkMe	WKME	\$781	(2.2%)	(15.1%)
Weebit Nano	ASX:WBT	\$445	(2.2%)	(22.6%)
Wix	WIX	\$7,799	0.6%	45.9%
Israeli Stocks Weighted Average			3.2%	29.3%
NASDAQ			2.0%	44.6%
S&P 500			1.6%	31.6%

Source: CapIQ (as of March 24, 2024)

[Nvidia offers developers a peek at new AI chip](#)

Nvidia expects 16,000 people to attend its GTC event live, roughly double the number who went to the 2019 show in person. Nvidia's market capitalization topped \$2 trillion in late February, and it is now a "mere" \$400 billion away from eclipsing Apple as Wall Street's second-most valuable company, behind stock market leader Microsoft. Analysts expect Nvidia's revenue to soar 81% this year to \$110 billion as companies snap up its top-of-the-line chips by the tens of thousands to power chatbots, image generators and other AI systems. That is double the sales that analysts expect from Intel, the chipmaker that dominated the personal computer boom. The question for Nvidia is whether it can parlay its recent, massive lead in AI computing into long-term dominance of a new era of computing. At the center of that effort will be Nvidia's next generation of high-end AI processor, which analysts expect to be called the B100. The chip will sit at the center of the AI systems that Nvidia sells and will likely start shipping later this year. Demand for Nvidia's current AI chips has outstripped supply, with software developers waiting months for a chance to use AI-optimized computers at cloud providers. Nvidia is unlikely to give specific pricing, but the B100 is likely to cost more than its predecessor, which sells for upwards of \$20,000.

[Oracle adds generative AI features to finance, supply chain software](#)

Oracle said it is adding generative artificial intelligence features across its corporate software lineup, intensifying competition with Microsoft and other technology firms to sell the technology to businesses customers. Oracle's cloud-based software offerings are central to many businesses in running their finances, supply chains and human resources departments, and the Austin, Texas-based company said that the new features are designed to save time for those people by generating reports, summarizing complicated data or drafting job descriptions, among other tasks. For Oracle, a late comer to the cloud computing market, the features are a core part of its efforts to catch up to corporate software rivals such as Microsoft, which is also trying to woo business with its "Copilot" AI features. Oracle has spent billions of dollars on Nvidia chips and partnered with Cohere, an AI start founded by ex-Google employees.

[US House committee set to vote on TikTok crackdown bill](#)

The U.S. House Committee on Energy and Commerce on Thursday is expected to vote on legislation giving China's ByteDance six months to divest from short video app TikTok or face a U.S. ban. Committee approval would set up a vote by U.S. House of Representatives that represents the first significant momentum for a U.S. crackdown on TikTok, which about 170 million U.S. users.

[Walmart, TikTok and Shein Lure Amazon Merchants at Vegas Event](#)

Prosper Show in Las Vegas, now an annual event, got its start focused exclusively on Amazon Marketplace sellers. And all indications are that Amazon.com Inc. will continue to dominate online sales in the US for the foreseeable future. That dominance is why the Federal Trade Commission filed a lawsuit last year seeking to address what it alleges amounts to monopoly power. But few merchants at the show talked about the FTC or count on the government to solve their problems, which many acknowledge include an over-reliance on Amazon. Competitors like Walmart Inc., ByteDance Ltd.-owned TikTok Shop and fast-fashion retailer Shein are in attendance to try and offer relief.

[EU's Breton warns gatekeepers against silencing developers in Apple, Epic Games spat](#)

Apple has been asked by the EU to explain why it prevented Fortnite video-game maker Epic Games from launching its own online marketplace on iPhones and iPads in Europe and whether this breaches EU technology rules, antitrust regulators said on Thursday. The iPhone maker on Wednesday terminated a new developer account created by Epic in Sweden in an attempt to put Fortnite and other games back on iPhones in Europe by running its own game store on Apple's devices. Epic

Games sought to take advantage of landmark EU rules known as the Digital Markets Act (DMA) which kick in on Thursday and require Apple to open up its closed eco-system to rivals.

[AI is Driving Record Sales at Multibillion-Dollar Databricks. An IPO Can Wait ...](#)

Databricks, the multibillion-dollar heavyweight long expected to make its public market debut, is instead taking a different tack: Choosing to act as a public firm by self-reporting business performance, as it waits for the right moment to commit to an IPO, says Ali Ghodsi, its co-founder and CEO. “We’re certainly ready as a company: The way we’re operating, the way we’re doing our audits, the way our financials are, the CFO, the board structure,” Ghodsi said in an interview. “So we’ll make a strategic decision whenever that time comes.” The 11-year-old data company said Wednesday it reached over \$1.6 billion in revenue for its fiscal year ended Jan. 31, representing a growth rate of over 50% from the prior year.

[Apple tweaks changes to comply with EU tech rules after criticism](#)

Apple has modified some of its proposals to comply with landmark EU tech rules after criticism from app developers, including dropping a demand that those who want to create alternative app marketplaces must have a stand-by letter of credit. The company and five other tech giants have to comply by March 7 with the Digital Markets Act (DMA), which sets out a list of dos and don'ts aimed at reining in their power and creating a level playing field for rivals and more choices for users.

[Google, Walmart Gain India Fintech Users After Paytm Curbs](#)

Google and Walmart are rapidly gaining customers from India’s Paytm, the fintech pioneer struggling to navigate central bank restrictions and the potential shutdown of a key payments affiliate. The value of Paytm payments made on India’s state-backed transactions system fell 14% to 1.65 trillion rupees (\$19.9 billion) from January, the National Payments Council of India said on its website Wednesday. Walmart-owned PhonePe and Google’s GPay, which both process far more payments than No. 3 Paytm, each had an increase in their payments value. Paytm’s decline suggests consumers are moving usage to alternative services even before any disruption to its systems.

Upcoming Jefferies Events



- Jefferies Private Internet Conference, Santa Monica, April 16 – 17
- Jefferies 2024 Software Conference, Newport Coast, May 29 – 30
- Jefferies Global Healthcare Conference, New York, June 5 – 6
- Jefferies Global FinTech Conference, New York, June 11 – 12
- Jefferies Semiconductor, IT Hardware & Communications Technology Summit, Chicago, August 27 – 28
- **Jefferies Israel Tech Trek, Tel Aviv, September 10 – 12**

Jefferies Tech Trek 2024

SEPTEMBER 10 – 12, 2024

David Kempinski Hotel, Tel Aviv, Israel | #TechTrek | techtrek.com

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