

# Jefferies Maritime Group

## Maritime Market Update

June 30, 2014

### IN THIS ISSUE

#### Maritime Update

- Tanker Market Update
- Tanker Universe Equity Comparables
- Tanker FFA Curve
- Dry Cargo Market Update
- Drybulk Universe Equity Comparables
- Drybulk FFA Curve
- Gas Carrier Market Update
- Gas Carrier Universe Equity Comparables

#### Equity Market Conditions

- U.S. Equity Market Overview
- U.S. IPO Market Overview – Summary of Issuance
- U.S. Industrials IPO Market Overview
- U.S. Follow-on Market Overview

#### Debt Market Update

- Debt Market Overview
- Maritime Bonds



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# Table of Contents

Maritime Update	1
Equity Market Conditions	10
Debt Market Update	15

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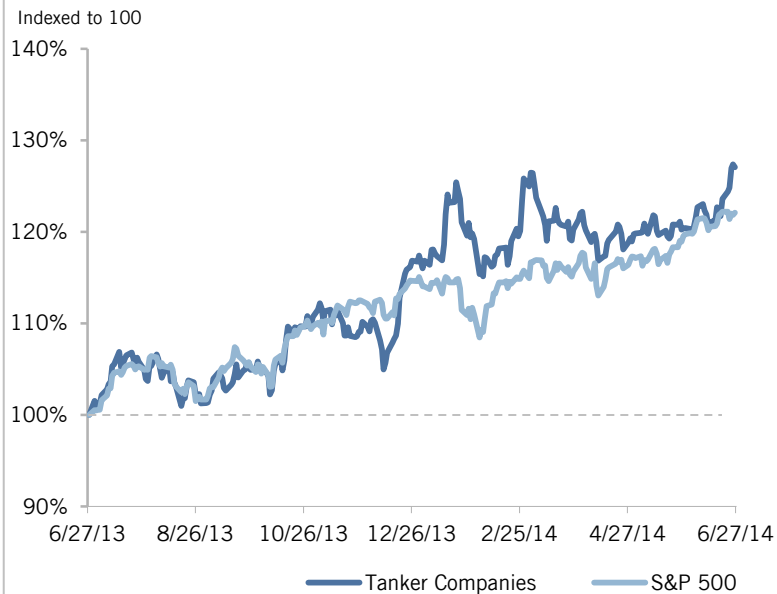
## Maritime Update

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# Tanker Market Update

Week of June 23, 2014

## Last Twelve Months Indexed Performance



	Stock Price 6/27/2014	% of 52 Week High	LTM Change	Weekly Change (%)
Ardmore Shipping	\$ 13.68	86.4%	NA	(7.1%)
Capital Product Partners	11.56	99.4%	24.7%	5.1%
DHT Holdings	7.02	81.9%	60.3%	(3.6%)
Frontline	2.94	56.8%	64.2%	2.1%
Navios Maritime Acquisition	3.70	74.7%	13.1%	(4.4%)
Nordic American Tankers	9.56	75.8%	33.5%	1.4%
Scorpio Tankers	10.02	80.3%	11.7%	9.5%
Ship Finance International	18.57	95.8%	25.6%	1.1%
Teekay Corporation	61.84	98.7%	54.4%	3.5%
Teekay Offshore Partners	36.50	97.4%	12.3%	3.5%
Teekay Tankers	4.27	84.1%	64.9%	0.5%
TORM	0.15	18.7%	(41.9%)	(6.0%)
Tsakos Energy Navigation	6.69	78.9%	44.8%	(8.4%)
<b>Mean</b>		<b>79.1%</b>	<b>30.6%</b>	

## Recent News (June 22, 2014 – June 27, 2014)

### Recent Sector News

- West Texas Intermediate crude prices decreased 1.4% on the week from \$107.26 per barrel to \$105.74
- Brent crude prices decreased 1.3% on the week from \$114.81 per barrel to \$113.30
- Brent crude futures jumped to \$5.29 per barrel as energy companies evacuated workers from Iraq, signaling potential record high July 4<sup>th</sup> oil prices
- The U.S. could allow 750,000 barrels a day of light crude oil to be exported, based on a new definition of what qualifies for overseas shipments
- France's Rhine barges are loading at 60 percent of capacity as water level drops, halting 15 vessels carrying oil products
- Exports of oil products fell 8.6 percent year over year in May to 4.9 million tons

### Regulatory Filings

- 6/25: Scorpio Tankers priced \$300 million of convertible senior notes, at a rate of 2.375 percent, due 2019
- 6/24: Nordic American Tankers announced the underwriters of the Company's initial public offering exercised their option to purchase an additional 882,352 common shares
- 6/23: Nordic American Tankers secured a contract to purchase two newbuilding platform supply vessels to be delivered during the second and third quarter of 2015, for \$43 million each, increasing its fleet size to 10

# Tanker Universe Equity Comparables

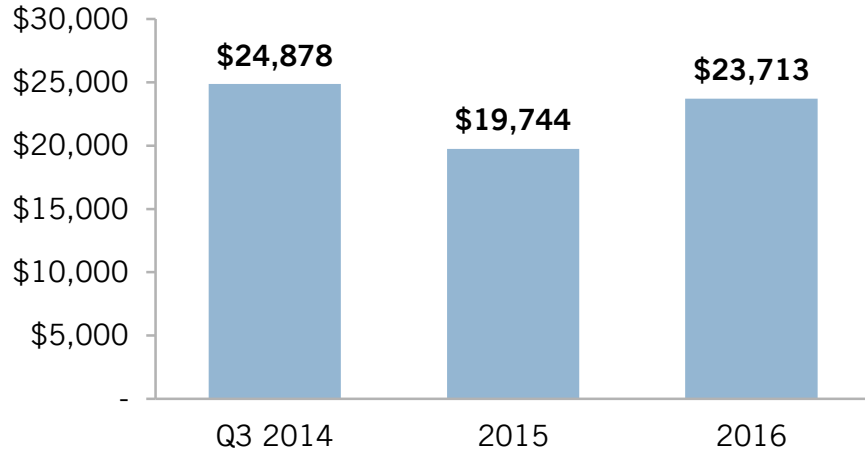
(\$Millions, except per share data)

	Stock Price 6/27/2014	% 52-Week High	Market Cap	Total Enterprise Value	TEV / EBITDA		P / E		Dist Cash Yield		Dividend Yield		Price / Adjusted NAV	TEV / Adjusted Asset Value
					2014E	2015E	2014E	2015E	2014E	2015E	2014E	2015E		
Ardmore Shipping Corporation	\$ 13.68	86.4%	\$ 357.0	\$ 393.1	16.9x	6.1x	NM	11.6x	6.0%	17.0%	2.9%	2.9%	106.7%	106.0%
Capital Product Partners	11.56	99.4%	1,022.4	1,720.0	13.4x	13.0x	NM	23.0x	9.7%	10.1%	8.1%	8.4%	NM	166.1%
DHT Holdings	7.02	81.9%	487.3	472.8	14.8x	7.4x	NM	NM	5.1%	11.0%	1.1%	1.4%	95.6%	95.5%
Frontline	2.94	56.8%	285.1	1,442.8	13.2x	10.1x	NM	NM	6.7%	9.8%	0.0%	0.0%	NM	NM
Navios Maritime Acquisition	3.70	74.7%	553.9	1,785.6	11.3x	8.3x	NM	8.5x	16.2%	9.8%	5.4%	5.4%	108.9%	102.6%
Nordic American Tankers	9.56	75.8%	852.6	908.9	13.6x	9.8x	NM	NM	6.0%	9.3%	8.4%	9.0%	158.4%	152.9%
Scorpio Tankers	10.02	80.3%	1,898.3	2,105.3	19.0x	6.9x	NM	11.3x	4.5%	14.6%	3.7%	4.8%	121.9%	119.3%
Ship Finance International	18.57	95.8%	1,885.2	4,667.5	8.8x	8.5x	21.4x	16.4x	20.9%	21.1%	9.1%	9.1%	NM	NM
Teekay Corporation	61.84	98.7%	4,578.8	12,347.6	13.7x	11.7x	NM	NM	7.5%	12.3%	2.1%	3.0%	NM	NM
Teekay Offshore Partners	36.50	97.4%	3,120.8	5,622.8	11.3x	9.9x	22.2x	18.0x	10.6%	11.7%	6.0%	6.3%	NM	NM
Teekay Tankers	4.27	84.1%	358.6	1,099.5	12.5x	9.4x	17.4x	7.7x	16.7%	24.4%	2.7%	2.8%	NM	131.8%
TORM	0.15	18.7%	105.9	1,754.1	15.7x	7.7x	NM	1.5x	NA	NA	NA	NA	NM	NM
Tsakos Energy Navigation	6.69	78.9%	571.8	1,761.9	10.0x	8.2x	20.0x	8.0x	21.9%	28.3%	3.0%	3.0%	93.3%	97.7%
<b>Mean</b>					<b>13.4x</b>	<b>9.0x</b>	<b>20.3x</b>	<b>11.8x</b>	<b>11.0%</b>	<b>14.9%</b>	<b>4.4%</b>	<b>4.7%</b>	<b>114.1%</b>	<b>121.5%</b>

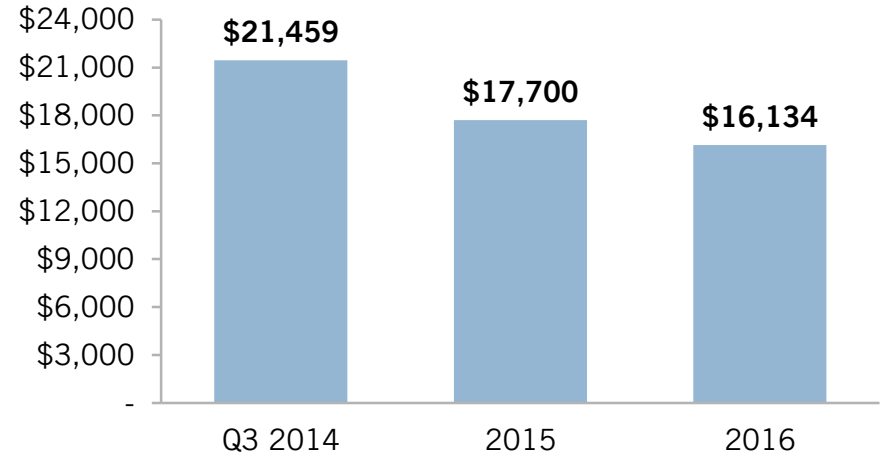
# Tanker FFA Curve

(June 27, 2014)

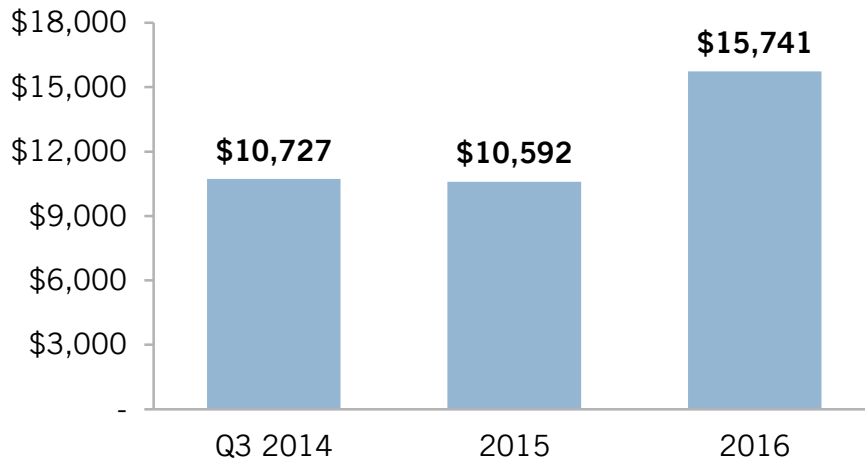
### VLCC TD3 FFA (\$/Day)



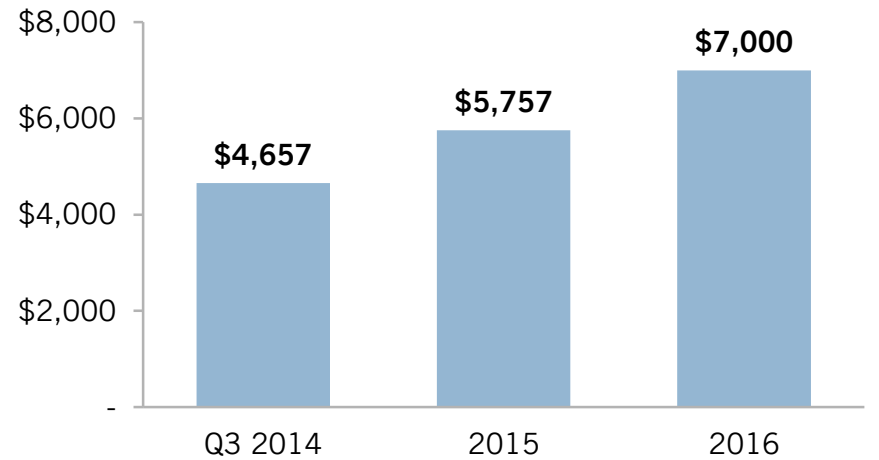
### Suezmax TD5 FFA (\$/Day)



### Panamax LR1 TC5 FFA (\$/Day)



### Handymax MR TC2 FFA (\$/Day)

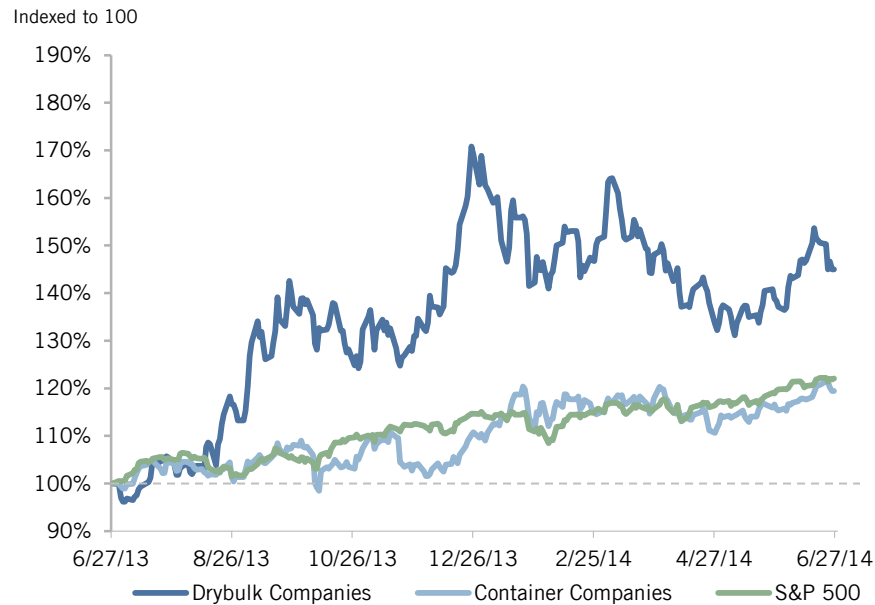


Source: Bloomberg.

# Dry Cargo Market Update

Week of June 23, 2014

## Last Twelve Months Indexed Performance



Stock Price 6/27/2014	% of 52 Week High	LTM Change	Weekly Change (%)	
<b>Drybulk</b>				
Baltic Trading	\$ 5.81	73.2%	60.5%	(13.8%)
Diana Shipping	10.86	78.0%	10.8%	(5.3%)
DryShips	3.22	64.4%	81.9%	(4.5%)
Euroseas	1.16	64.4%	13.7%	0.0%
FreeSeas	0.64	13.8%	(72.1%)	(14.5%)
Globus Maritime	3.56	77.7%	(69.3%)	(0.8%)
Goldenport	6.05	69.6%	(43.5%)	(3.9%)
Hellenic Carriers	0.70	89.1%	(38.1%)	0.0%
Knightsbridge Tankers	14.67	89.9%	112.3%	(3.8%)
Navios Maritime Holdings	9.93	81.9%	88.8%	(4.2%)
Navios Maritime Partners	19.42	97.6%	33.9%	3.0%
Paragon Shipping	5.88	62.6%	36.7%	1.2%
Safe Bulkers	9.32	81.2%	80.6%	(6.6%)
Scorpio Bulk	8.81	82.1%	NA	(9.3%)
Seanergy Maritime	1.32	50.8%	(13.2%)	(0.4%)
Star Bulk Carriers	12.95	81.5%	136.7%	(5.5%)
Ultrapetrol	3.04	76.4%	3.1%	(6.7%)
<b>Mean</b>		<b>72.6%</b>	<b>26.4%</b>	
<b>Container</b>				
Box Ships	\$ 1.50	32.2%	(87.5%)	(6.3%)
Costamare	23.42	98.2%	95.2%	0.1%
Danaos	5.98	77.2%	42.4%	(0.8%)
Diana Containerships	2.54	53.0%	(83.3%)	(0.4%)
Global Ship Lease	4.12	64.3%	4.0%	(2.4%)
Seaspan	23.44	93.4%	16.0%	(1.0%)
<b>Mean</b>		<b>69.7%</b>	<b>(2.2%)</b>	

## Recent News (June 22, 2014 – June 27, 2014)

### Recent Sector News

- Australia cut its iron ore price estimates for the remainder of this year and 2015 to \$105 per ton from its March forecast of \$110 per ton
- France's Rouen port grain exports fell 59 percent to an eleven-month low, 58,043 metric tons in the week ending June 25, from 142,716 metric tons a week earlier
- BHP engaged with consultants as part of a review focused on productivity and costs, with potentially 3,000 jobs under review across the Australian iron ore division
- Sri Lanka estimated its Colombo Port City construction project will lure \$20 billion, to Sri Lanka's capital, over about 15 years
- China rejected a global shipping alliance to protect companies navigating a choppy market, the decision will ultimately hurt Chinese cargo firms' earnings

### Regulatory Filings

- 6/30: Seaspan accepted delivery of its third of five 10000 TEU SAVER design containerships, the remainder are scheduled for delivery in 2014
- 6/27: Diana Shipping acquired a newbuilding Capesize vessel for \$58 million, to be delivered mid-August
- 6/25: Navios Maritime Holdings declared a quarterly dividend of \$54.69 per share on its series G preferred stock, equivalent to a cash dividend of \$0.55 per American depository share
- 6/23: Safe Bulkers priced its public offering of 2.8 million series D preferred shares at \$25.00 per share



# Drybulk Universe Equity Comparables

(\$Millions, except per share data)

	Stock Price 6/27/2014	% 52-Week High	Market Cap	Total Enterprise Value	TEV / EBITDA		P / E		Dist Cash Yield		Dividend Yield		Price / Adjusted NAV	TEV / Adjusted Asset Value
					2014E	2015E	2014E	2015E	2014E	2015E	2014E	2015E		
<b>Drybulk</b>														
Baltic Trading	\$ 5.81	73.2%	\$ 334.4	\$ 462.4	15.0x	7.9x	NM	11.8x	7.5%	15.1%	2.1%	5.3%	107.6%	105.4%
Diana Shipping	10.86	78.0%	899.7	1,056.8	18.2x	8.9x	NM	22.4x	5.4%	12.6%	0.0%	0.0%	88.7%	90.2%
DryShips	3.22	64.4%	1,464.7	8,220.9	9.0x	7.5x	NM	9.8x	42.1%	64.8%	0.0%	0.0%	98.8%	99.8%
Euroseas	1.16	64.4%	66.0	100.7	18.7x	12.4x	NM	NM	NA	NA	11.2%	6.9%	63.7%	72.8%
FreeSeas	0.64	13.8%	12.9	91.4	NA	NA	NM	NM	NA	NA	NA	NA	NM	122.8%
Globus Maritime	3.56	77.7%	36.4	119.7	NA	NA	6.2x	5.1x	45.2%	NA	NA	NA	47.4%	74.8%
Goldenport	6.05	69.6%	56.6	212.2	8.3x	8.0x	NM	18.3x	NA	NA	NA	NA	56.3%	82.8%
Hellenic Carriers	0.70	89.1%	31.9	102.5	7.4x	5.4x	NM	NM	NM	44.4%	NA	NA	70.4%	88.4%
Knightsbridge Tankers	14.67	89.9%	723.2	734.7	13.4x	3.7x	NM	11.1x	7.1%	11.4%	5.6%	6.1%	169.5%	167.6%
Navios Maritime Holdings	9.93	81.9%	1,036.7	2,527.1	12.2x	8.4x	NM	13.9x	11.6%	19.4%	2.4%	2.4%	130.4%	110.6%
Navios Maritime Partners	19.42	97.6%	1,533.0	1,923.2	11.2x	10.6x	NM	21.8x	10.8%	10.6%	9.1%	9.2%	NM	172.7%
Paragon Shipping	5.88	62.6%	144.8	315.8	17.9x	6.2x	NM	8.4x	7.5%	29.9%	NA	NA	75.1%	86.8%
Safe Bulkers	9.32	81.2%	777.7	1,318.8	12.4x	8.4x	15.3x	8.4x	11.4%	17.4%	2.5%	2.8%	169.1%	131.8%
Scorpio Bulkers	8.81	82.1%	1,235.0	775.8	NA	9.6x	NM	NM	NM	4.6%	NA	1.5%	104.4%	107.3%
Seanergy Maritime	1.32	50.8%	15.9	14.8	NA	NA	NM	NM	NA	NA	0.0%	0.0%	NM	NM
Star Bulk Carriers	12.95	81.5%	1,082.6	1,437.7	21.9x	8.2x	22.3x	9.2x	9.0%	15.5%	NA	NA	106.6%	104.9%
Ultrapetrol	3.04	76.4%	427.3	825.6	7.1x	6.2x	20.3x	10.9x	17.6%	23.4%	0.0%	0.0%	NM	NM
<b>Mean</b>					<b>13.3x</b>	<b>8.0x</b>	<b>16.0x</b>	<b>12.6x</b>	<b>15.9%</b>	<b>22.4%</b>	<b>3.3%</b>	<b>3.1%</b>	<b>99.1%</b>	<b>107.9%</b>
<b>Container</b>														
Box Ships	\$ 1.50	32.2%	\$ 37.0	\$ 201.9	8.1x	7.6x	NM	NM	36.0%	24.7%	0.0%	0.0%	NM	NM
Costamare	23.42	98.2%	1,751.8	3,441.4	10.5x	10.2x	15.3x	13.8x	14.5%	16.0%	4.8%	4.8%	NM	NM
Danaos	5.98	77.2%	655.8	3,759.3	9.7x	9.8x	11.9x	6.4x	28.8%	33.8%	0.0%	0.0%	NM	NM
Diana Containerships	2.54	53.0%	92.7	198.4	10.2x	14.0x	NM	NM	17.8%	9.1%	11.8%	13.3%	NM	NM
Global Ship Lease	4.12	64.3%	226.4	629.9	7.5x	7.4x	NM	NM	21.6%	21.4%	0.0%	0.0%	NM	NM
Seaspan	23.44	93.4%	2,190.6	6,228.3	12.2x	10.7x	24.2x	17.4x	13.5%	15.6%	5.8%	6.2%	NM	NM
<b>Mean</b>					<b>9.7x</b>	<b>10.0x</b>	<b>17.1x</b>	<b>12.5x</b>	<b>22.0%</b>	<b>20.1%</b>	<b>3.7%</b>	<b>4.1%</b>	<b>NM</b>	<b>NM</b>

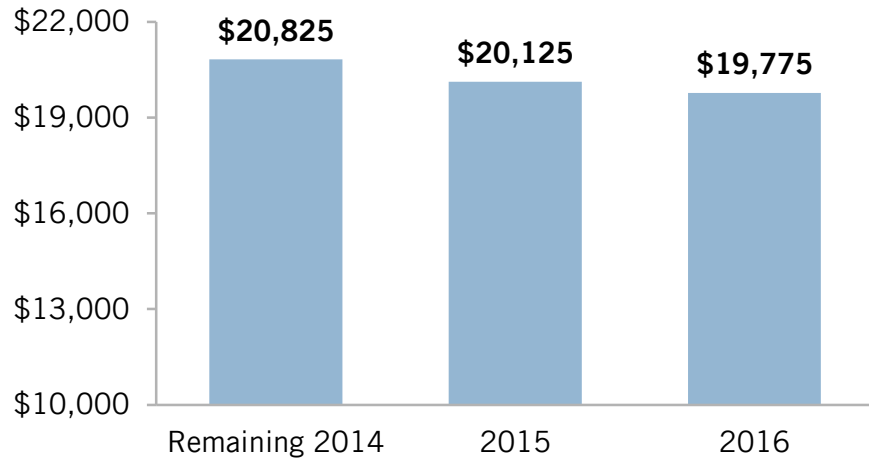
Source: Forward calendar year estimates per Bloomberg.

Maritime Market Update / June 2014

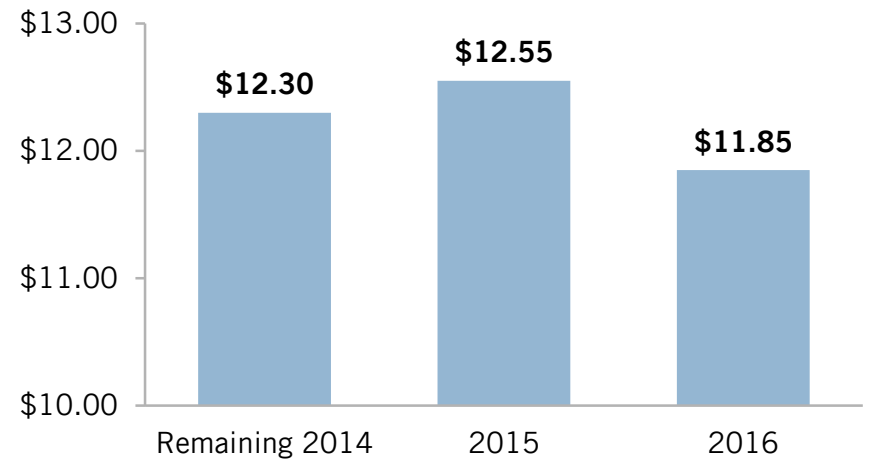
# Drybulk FFA Curve

(June 27, 2014)

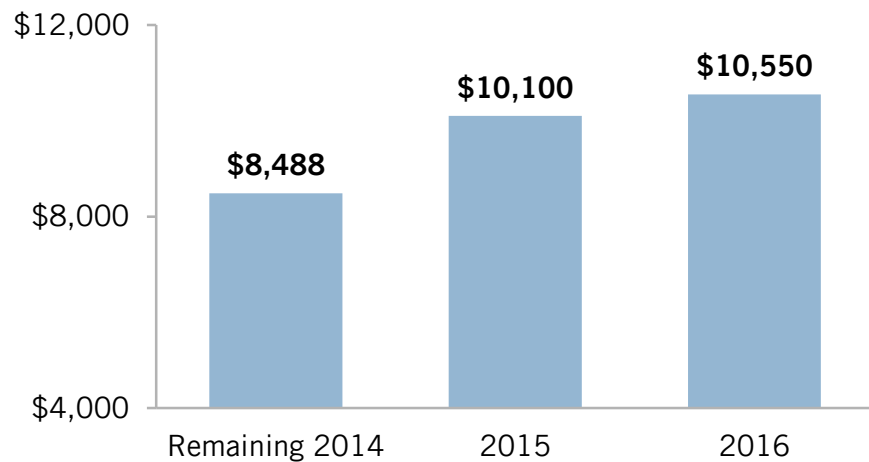
### Capesize 4TC FFA (\$/Day)



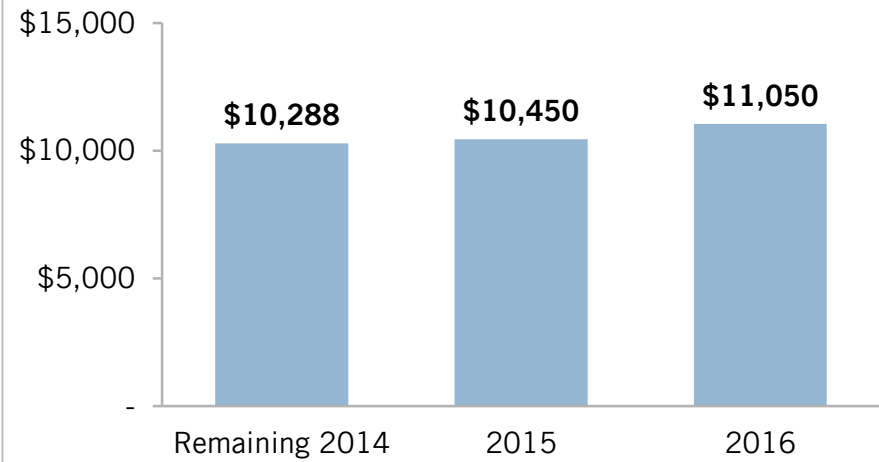
### Capesize C7 FFA (\$/Ton)



### Panamax 4TC FFA (\$/Day)



### Supramax 5TC FFA (\$/Day)

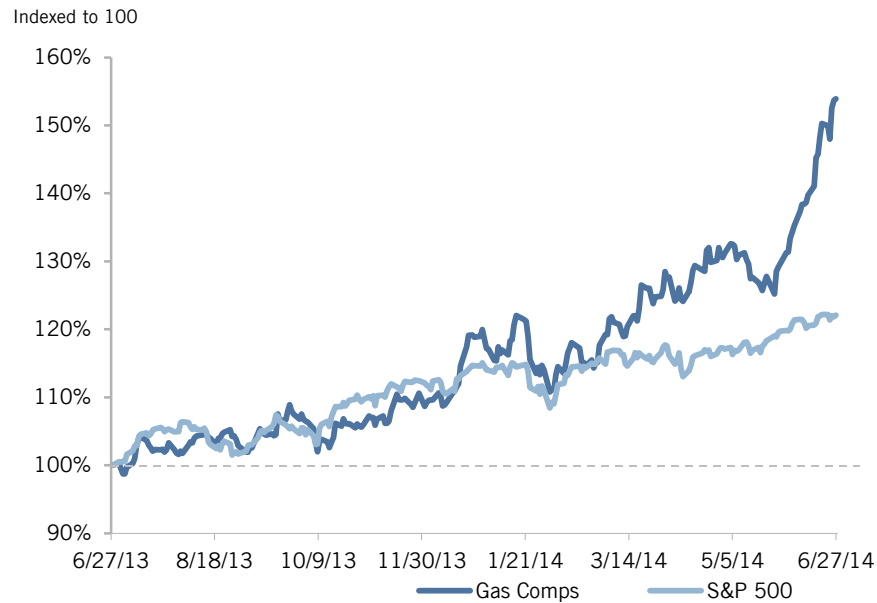


Source: Bloomberg.

# Gas Carrier Market Update

Week of June 23, 2014

## Last Twelve Months Indexed Performance



	Stock Price 6/27/2014	% of 52 Week High	LTM Change	Weekly Change (%)
Dorian LPG	\$ 23.09	92.6%	NA	1.7%
Dynagas LNG Partners LP	24.95	97.8%	NA	0.8%
GasLog	31.65	97.6%	NA	3.0%
GasLog Partners	35.40	95.7%	NA	(1.3%)
Golar LNG	59.60	98.7%	86.8%	5.5%
Golar LNG Partners	37.00	96.1%	9.8%	(0.2%)
Navigator Holdings	29.87	98.1%	89.7%	(0.4%)
Stealthgas	11.28	86.8%	10.0%	1.2%
Teekay LNG Partners	46.33	99.2%	5.2%	5.9%
<b>Mean</b>		<b>95.8%</b>	<b>40.3%</b>	

## Recent News (June 22, 2014 – June 27, 2014)

### Recent Sector News

- Henry Hub gas prices decreased 2.9% on the week from \$4.52 per MMBtu to \$4.39
- North American spot LPG propane (Mt. Belvieu) prices decreased 1.5% on the week from \$11.88 per MMBtu to \$11.70
- North American spot LPG Butane (Mt. Belvieu) prices decreased 3.2% on the week from \$13.73 per MMBtu to \$13.30
- North American spot LPG Ethane (Mt. Belvieu) prices decreased 1.3% on the week from \$3.13 per MMBtu to \$3.08
- Total U.S. working gas in underground storage increased 6.4% on the week from 1,719 billion cubic feet to 1,829
- Republican leaders scheduled a number of house bills to vote last week, potentially accelerating permits for international LNG projects and expanding offshore drilling
- Malaysia is planning to add a LNG trading terminal in Pengerang, with a feasibility study currently being carried out on the planned trading terminal

### Regulatory Filings

- 6/24: Golar LNG priced a public follow-on offering of its 11.0 million common shares at \$54.00 per share

Source: Bloomberg, Capital IQ, U.S. Energy Information Administration and SEC filings.

# Gas Carrier Universe Equity Comparables

(\$Millions, except per share data)

	Stock Price 6/27/2014	% 52-Week High	Market Cap	Total Enterprise Value	TEV / EBITDA		P / E		Dist Cash Yield		Dividend Yield	
					2014E	2015E	2014E	2015E	2014E	2015E	2014E	2015E
Dorian LPG	\$ 23.09	92.6%	\$1,319.1	\$ 1,029.9	NA	8.5x	NM	NM	NA	NA	0.0%	0.0%
Dynagas LNG Partners LP	24.95	97.8%	885.5	961.3	11.7x	8.1x	16.1x	14.2x	8.4%	9.4%	5.9%	6.7%
GasLog	31.65	97.6%	1,989.6	2,662.1	9.4x	8.2x	24.9x	19.6x	7.3%	9.0%	1.6%	1.6%
GasLog Partners	35.40	95.7%	709.6	966.9	16.5x	10.2x	20.5x	15.4x	8.2%	11.5%	3.7%	5.0%
Golar LNG	59.60	98.7%	5,584.7	5,925.9	NA	27.6x	NM	NM	0.8%	3.5%	3.1%	3.1%
Golar LNG Partners	37.00	96.1%	2,326.2	3,440.3	11.0x	10.2x	14.3x	13.9x	11.9%	12.2%	5.8%	6.1%
Navigator Holdings	29.87	98.1%	1,652.6	2,024.2	18.3x	12.5x	14.8x	12.3x	10.1%	13.1%	NA	NA
Stealthgas	11.28	86.8%	451.2	670.0	6.3x	5.6x	9.0x	7.3x	20.2%	24.9%	1.8%	3.5%
Teekay LNG Partners	46.33	99.2%	3,438.2	5,272.1	12.3x	11.7x	18.3x	17.7x	8.3%	8.6%	6.0%	6.2%
<b>Mean</b>					<b>12.2x</b>	<b>11.4x</b>	<b>16.9x</b>	<b>14.3x</b>	<b>9.4%</b>	<b>11.5%</b>	<b>3.5%</b>	<b>4.0%</b>

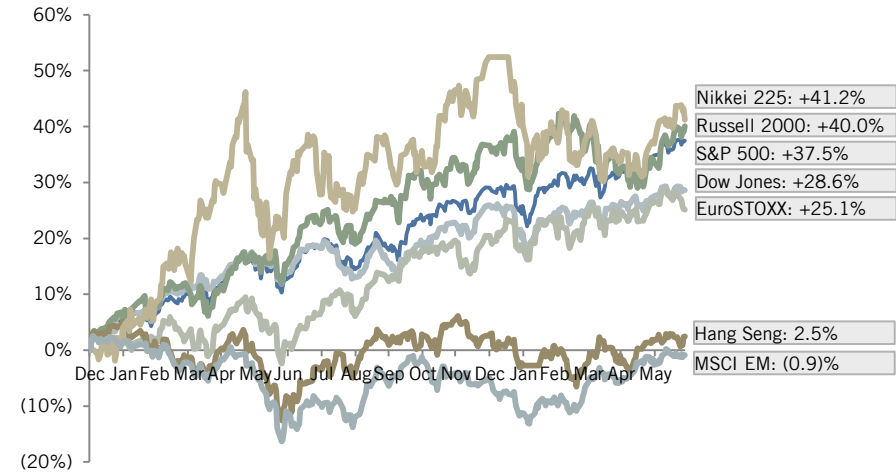
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## Equity Market Conditions

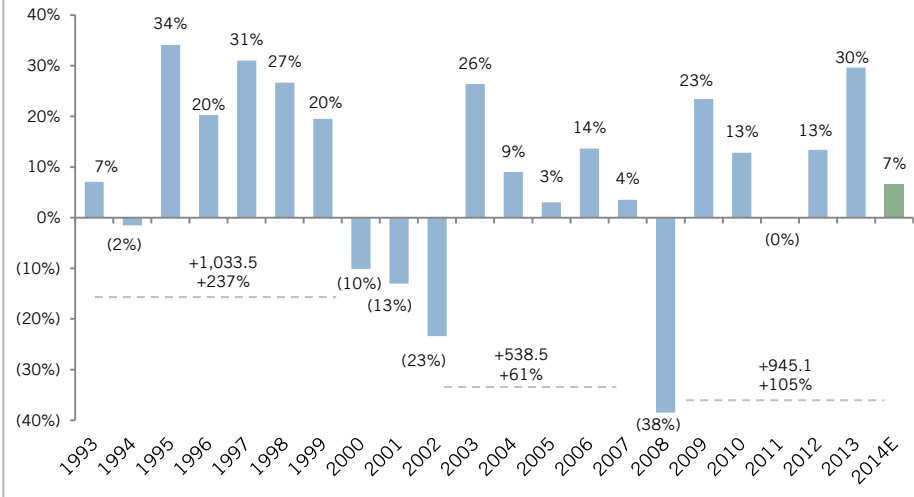
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# U.S. Equity Market Overview

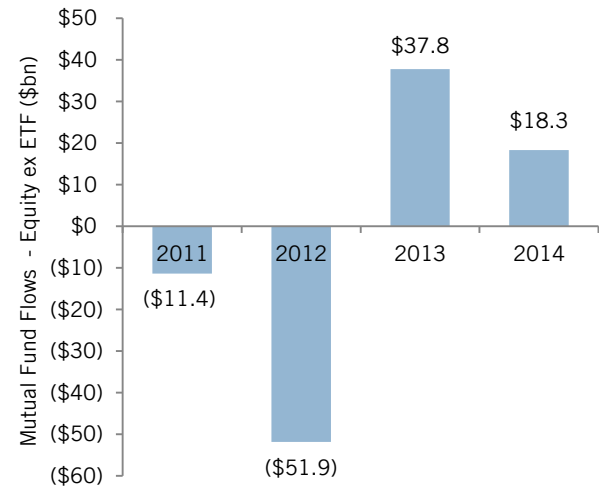
## Recent Profit Taking & Repositioning of Portfolios After Substantial Gains



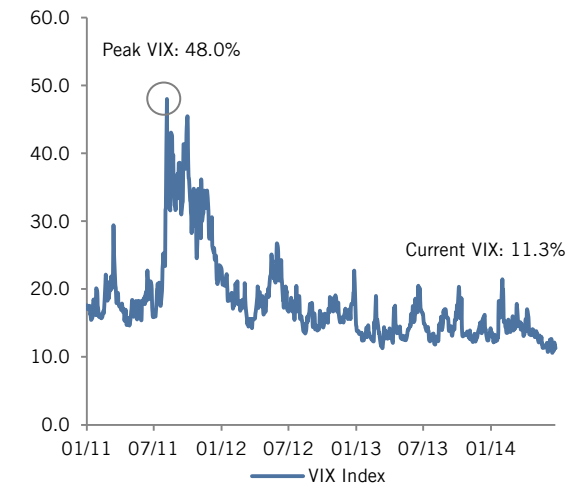
## Wall Street Predicting Modest Upside To Stocks In 2014<sup>(1)</sup>



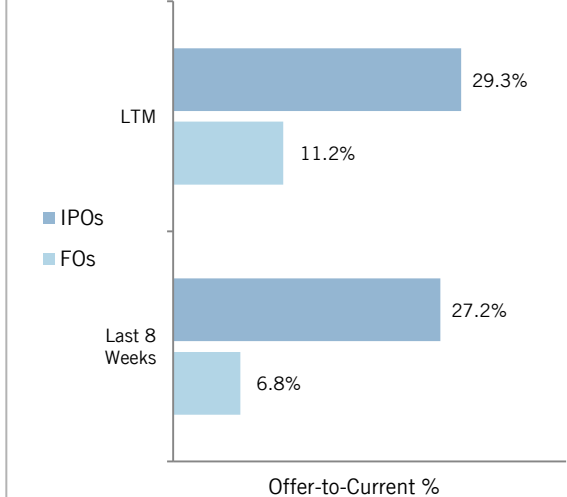
## Inflows Into U.S. Equities Continues<sup>(2)</sup>



## U.S. Market Volatility Remains Low



## U.S. IPOs Are Producing Outsized Returns



Source: Dealogic, CapitalIQ, Bloomberg.

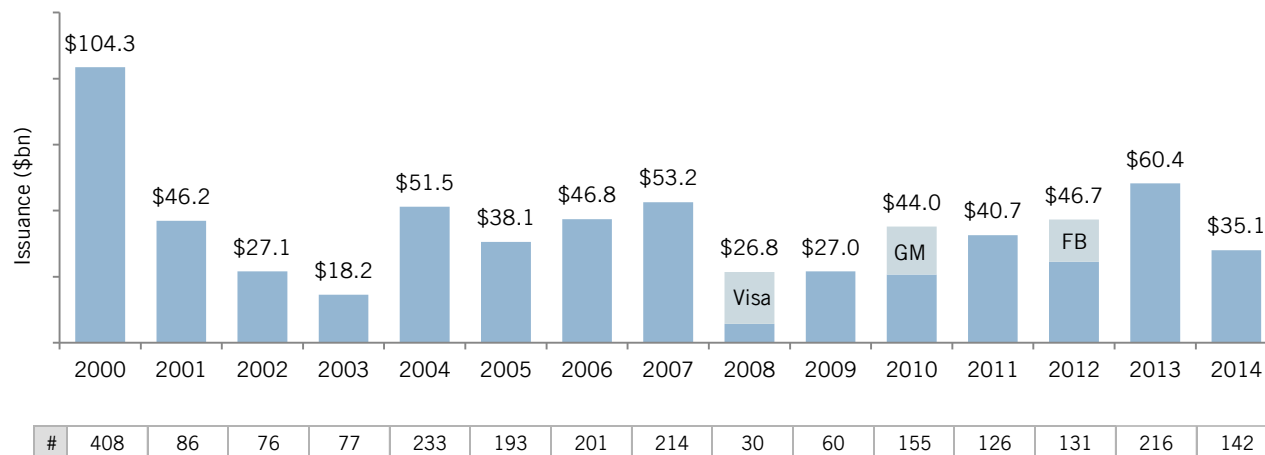
(1) 2014E based on S&P 500 consensus price target estimate of 1,969 vs. closing price on 12/31/13.

(2) Equity fund flows exclude ETFs.

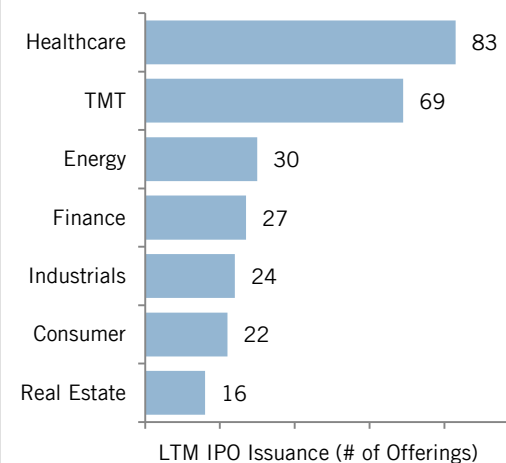
# U.S. IPO Market Overview – Summary of Issuance

Most constructive IPO market in the past decade

## Most Active IPO Market Since 2000



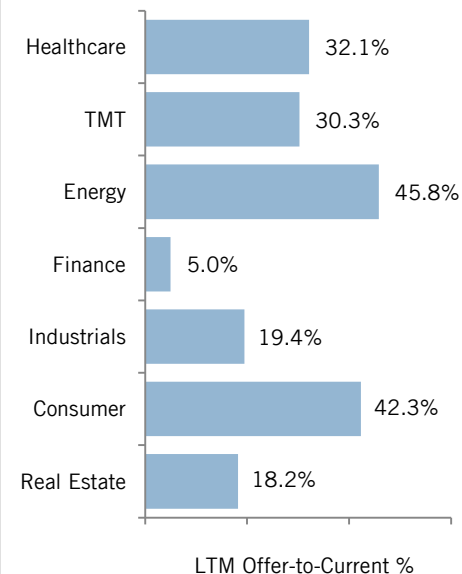
## Growth Sectors Leading Issuance



## Favorable IPO Pricing Environment for Issuers

Month	Number of Offerings	Volume (\$bn)	Pricing vs. Filing Range			Average Aftermarket Performance		
			Below	Within	Above	T+1	T+30	Current
June 2014	28	8.6	21%	50%	29%	14.4%	---	19.2%
May 2014	21	5.3	50%	50%		7.9%	27.8%	31.7%
April 2014	27	8.8	43%	38%	19%	8.8%	6.6%	17.9%
March 2014	28	4.3	52%	41%	7%	24.5%	9.6%	18.4%
February 2014	21	2.1	11%	64%	25%	11.0%	31.8%	10.2%
January 2014	17	5.8	30%	60%	10%	24.1%	36.9%	22.2%
December 2013	12	5.9	41%	41%	18%	26.3%	36.1%	54.5%
November 2013	25	6.3	17%	58%	25%	15.2%	33.8%	44.7%
October 2013	31	12.7	32%	48%	20%	26.6%	38.5%	45.4%
September 2013	22	3.9	29%	35%	35%	25.2%	32.4%	29.4%
August 2013	15	4.1	23%	45%	32%	18.1%	26.3%	29.8%
July 2013	21	4.2	33%	53%	13%	14.7%	15.9%	29.8%
<b>LTM</b>	<b>271</b>	<b>\$72.5</b>	<b>29%</b>	<b>48%</b>	<b>22%</b>	<b>18.4%</b>	<b>27.0%</b>	<b>29.3%</b>

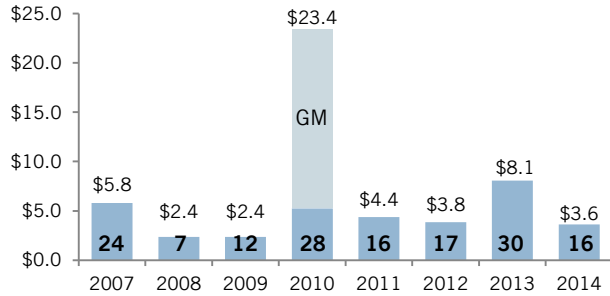
## Average Aftermarket Performance



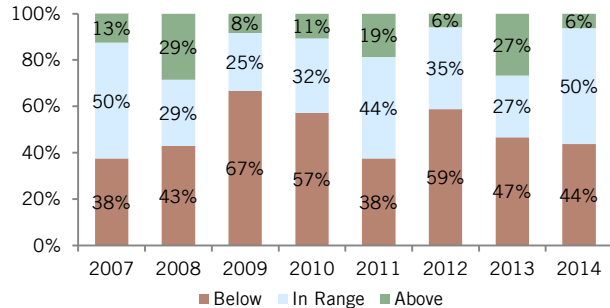
# U.S. Industrials IPO Market Overview

Summary of issuance, pricing and aftermarket performance of recent Industrials IPOs

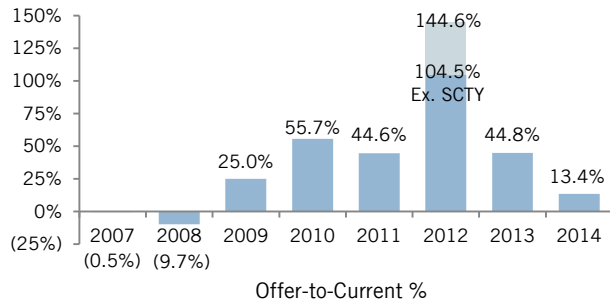
## IPO Issuance



## Pricing vs. Filing Range



## Aftermarket Performance



## Industrials IPOs Since 2013

Pricing Date	Issuer Name	Offering Size (\$m)	Pricing vs. Range	Subsector	% of Market Cap	Pricing Metric	Offer-to- (%)	1-Day	Current
06/25/14	ServiceMaster Global Holdings Inc	702	B	Business Services	32.3	2015 EV / EBITDA	5.6	10.3	
06/25/14	TCP International Holdings Ltd	79	B	Construction/Building	25.8	2015 EV / EBITDA	(5.2)	(7.5)	
06/17/14	Foresight Energy LP	350	R	Mining	13.5	Dividend Yield	(5.0)	(1.3)	
06/17/14	Century Communities Inc	103	R	Construction/Building	20.9	2015 EV / EBITDA	(7.6)	(4.4)	
06/12/14	Abengoa Yield plc	829	A	Clean Tech	35.0	2015 EV / EBITDA	27.6	31.3	
06/12/14	Aspen Aerogels Inc	83	B	Construction/Building	32.6	2015 EV / EBITDA	(2.3)	2.2	
06/11/14	Nordic American Offshore Ltd	94	R	Transportation	23.8	2015 EV / EBITDA	(4.7)	19.6	
06/11/14	Trinseo SA	190	R	Chemicals	21.2	2014 EV / EBITDA	6.6	14.2	
05/07/14	Dorian LPG Ltd	140	R	Shipping	12.8	Price / NAV	(1.9)	21.5	
05/06/14	GasLog Partners LP	203	R	Shipping	48.2	Dividend Yield	24.3	68.6	
04/10/14	Farmland Partners Inc	53	R	Other	63.9	2015 EV / EBITDA	(7.3)	(10.7)	
02/12/14	Installed Building Products LLC	94	B	Construction/Building	29.1	2015 EV / EBITDA	16.4	9.6	
02/04/14	Continental Building Products Inc	189	B	Construction/Building	30.7	2014 EV / EBITDA	8.5	6.1	
01/31/14	New Home Company Inc	99	B	Construction/Building	54.6	Price / Book	10.9	26.7	
01/30/14	Malibu Boats Inc	113	R	Transportation	35.9	2014 Price / Earnings	26.8	43.1	
01/16/14	CHC Group Ltd	310	B	Aero/Def	40.0	2014 EV / EBITDAR	(2.0)	(15.3)	
12/11/13	Scorpio Bulkers Inc	351	A	Shipping	26.0	Norway OTC Listed	(2.6)	(9.6)	
11/20/13	Evogene Ltd	85	A	Clean Tech	21.6	TASE Listed / DCF	16.8	11.2	
11/20/13	Navigator Holdings Ltd	262	R	Shipping	24.9	2014 EV / EBITDA	5.3	57.2	
11/12/13	Dynagas LNG Partners LP	259	B	Shipping	48.0	Dividend Yield	0.0	38.6	
11/06/13	Avianca Holdings SA	409	B	Aero/Def	19.7	2014 EV / EBITDAR	(6.7)	8.3	
11/06/13	LGI Homes Inc	114	B	Construction/Building	53.3	2014 Price / Earnings	17.3	69.9	
11/06/13	Norcraft Companies Inc	118	R	Construction/Building	45.0	2014 EV / EBITDA	(3.1)	(8.0)	
10/03/13	OCI Partners LP	315	B	Chemicals	21.7	2014 EV / EBITDA	4.4	17.1	
09/12/13	OCI Resources LP	95	R	Mining	25.1	2014 EV / EBITDA	(5.3)	31.6	
08/08/13	Stock Building Supply Holdings Inc	113	B	Construction/Building	31.5	2014 EV / EBITDA	3.1	41.4	
08/07/13	Fox Factory Holding Corp	148	R	Auto/Truck	27.1	2014 Price / Earnings	24.1	13.3	
08/01/13	Marrone Bio Innovations Inc	66	B	Clean Tech	31.3	2016 EV / EBITDA	14.6	(12.5)	
07/31/13	Ardmore Shipping Corp	140	B	Shipping	55.4	Price / NAV	(3.6)	(2.3)	
07/24/13	WCI Communities Inc	102	B	Construction/Building	26.5	Price / Book	0.8	27.5	
07/17/13	UCP Inc	116	R	Construction/Building	42.0	Price / Book	(6.7)	(6.3)	
07/16/13	NRG Yield Inc	495	A	Clean Tech	34.5	2014 EV / EBITDA	23.9	135.0	
06/26/13	HD Supply Holdings Inc	1,101	B	Construction/Building	33.3	2014 EV / EBITDA	3.7	55.7	
05/22/13	Constellium NV	367	B	Metal & Steel	23.8	2014 EV / EBITDA	(3.1)	113.8	
05/22/13	Global Brass & Copper Holdings Inc	89	B	Metal & Steel	38.1	2014 EV / EBITDA	23.2	53.8	
05/22/13	Ply Gem Holdings Inc	381	A	Construction/Building	28.0	2014 EV / EBITDA	11.0	(52.3)	
05/15/13	William Lyon Homes Inc	250	A	Construction/Building	32.5	Price / Book	2.0	21.6	
05/09/13	BioAmber Inc	80	B	Clean Tech	43.4	2015 EV / Sales	(16.0)	(2.5)	
05/08/13	Emerge Energy Services LP	131	B	Mining	33.2	2014 EV / EBITDA	(2.7)	500.5	
04/17/13	Taminco Corp	254	B	Chemicals	26.0	2014 EV / EBITDA	(3.0)	54.0	
04/09/13	KNOT Offshore Partners LP	180	R	Shipping	49.0	Dividend Yield	3.8	35.0	
04/09/13	Taylor Morrison Home Corp	723	R	Construction/Building	26.9	2014 EV / REV	4.7	(0.9)	
02/05/13	Boise Cascade Co	284	A	Forestry & Paper	32.6	2013 EV / EBITA	24.5	37.2	
01/30/13	TRI Pointe Homes Inc	268	A	Construction/Building	49.8	Price / Book	12.1	(9.8)	
01/17/13	Norwegian Cruise Line Holdings Ltd	514	A	Shipping	13.5	2014 EV / EBITDA	30.5	65.5	
01/17/13	SunCoke Energy Partners LP	257	R	Metal & Steel	42.1	Dividend Yield	(4.0)	59.4	
<b>46 Deals</b>		<b>Mean: 96</b>	<b>A 20%</b>		<b>33.2</b>		<b>5.6</b>	<b>33.9</b>	
		<b>Median: 17</b>	<b>R 35%</b>		<b>31.9</b>		<b>3.4</b>	<b>18.3</b>	

Source: Dealogic. Excludes transactions less than \$20.0 million.



# U.S. Follow-on Market Overview

Summary of issuance, pricing and aftermarket performance of recent FOs

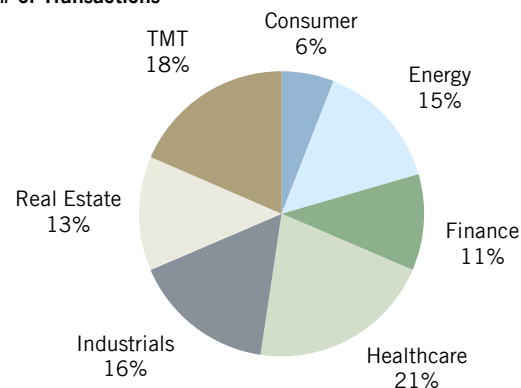
## Key Points

LTM Total: 738 Deals / \$194.4bn  
 2013 Total: 688 Deals / \$195.4bn  
 2012 Total: 534 Deals / \$184.8bn

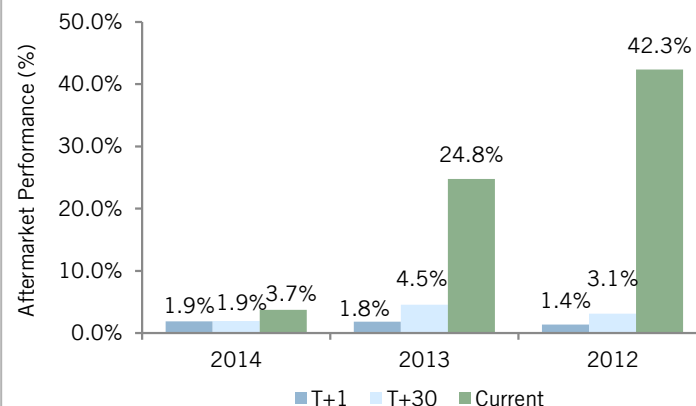
- Similar to the new issue market, sponsors continue to tap the follow-on and block markets to monetize positions
- File-to-offer pricing discounts have narrowed since 2012:
  - 2014 Average: 3.6%
  - 2013 Average: 5.1%
  - 2012 Average: 6.1%

## LTM Issuance by Sector

# of Transactions



## Follow-on Aftermarket Performance



## LTM Follow-on Issuance, Pricing and Aftermarket Performance

Month	Number of Offerings	Volume (\$bn)	File-to-Offer Discounts	Average Aftermarket Performance		
				T+1	T+30	Current
June 2014	65	22.7	(2.7)%	1.4%	---	3.2%
May 2014	69	22.4	(4.0)%	1.4%	8.3%	10.6%
April 2014	49	12.2	(4.4)%	0.7%	(1.6)%	8.0%
March 2014	88	20.4	(5.1)%	1.3%	(6.2)%	(1.4)%
February 2014	52	11.6	(1.8)%	2.9%	5.5%	1.2%
January 2014	62	10.6	(2.8)%	4.0%	6.5%	2.7%
December 2013	47	15.7	(5.3)%	0.7%	7.3%	13.3%
November 2013	81	18.8	(4.7)%	1.7%	5.6%	21.6%
October 2013	60	19.1	(3.8)%	2.2%	3.2%	22.3%
September 2013	80	18.3	(3.9)%	2.6%	6.6%	14.5%
August 2013	48	13.9	(4.9)%	2.1%	4.0%	24.3%
July 2013	39	8.5	(3.1)%	3.3%	0.7%	20.8%
<b>LTM</b>	<b>738</b>	<b>\$194.4</b>	<b>(4.0)%</b>	<b>2.0%</b>	<b>3.5%</b>	<b>11.2%</b>

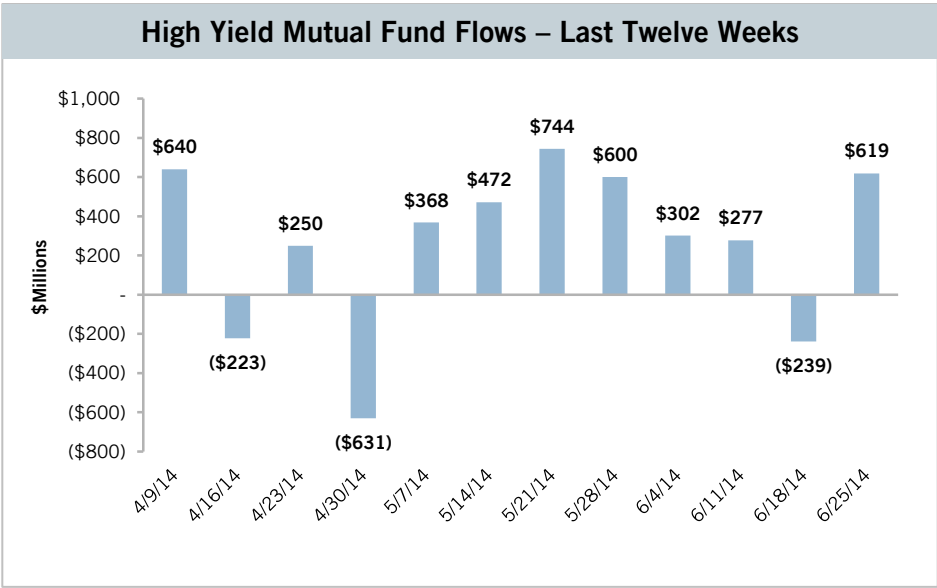
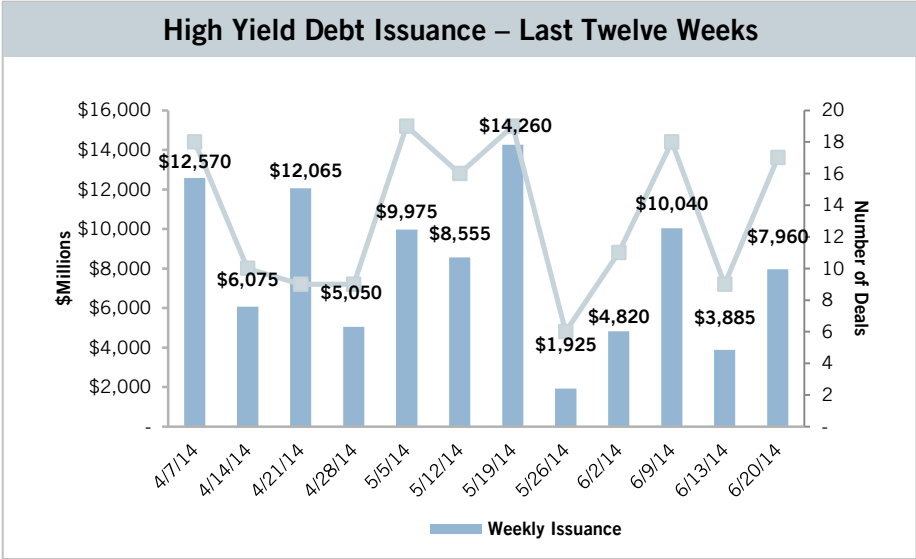
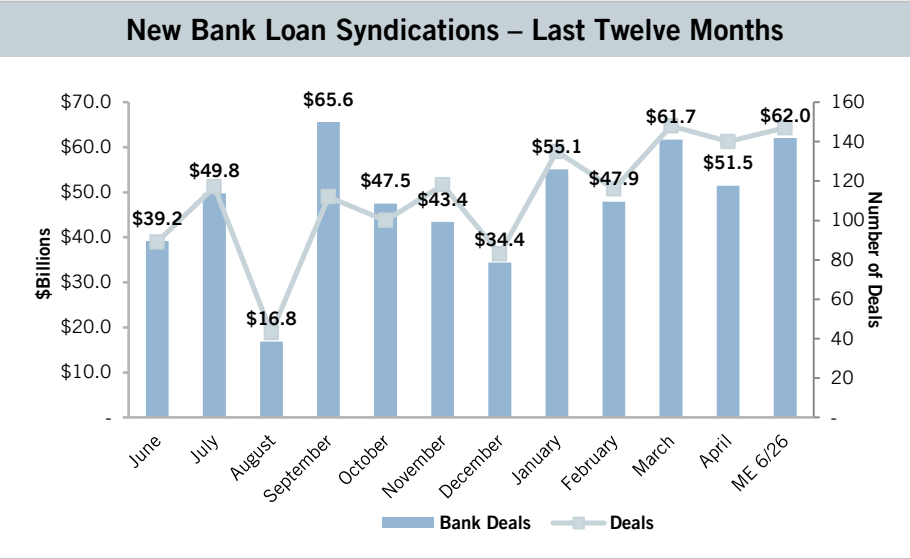
Source: Dealogic. Excludes transactions less than \$20.0 million.

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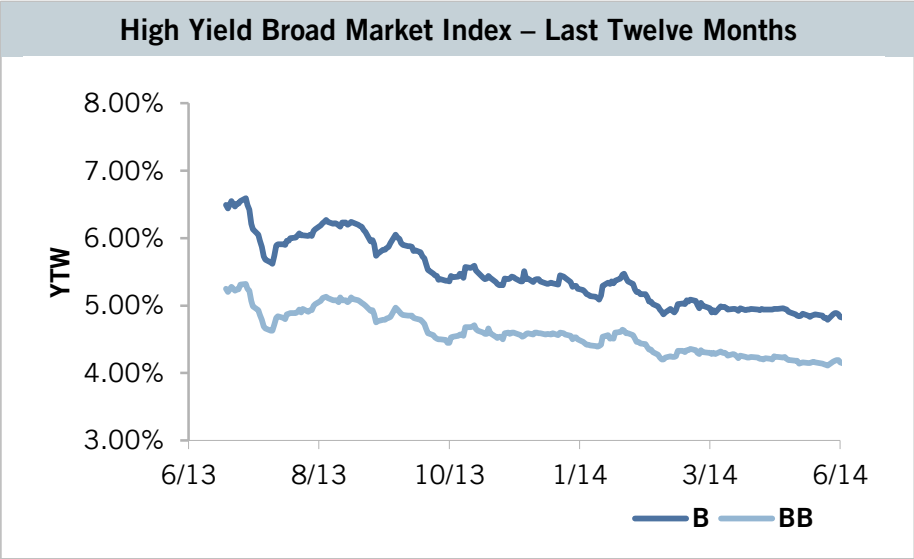
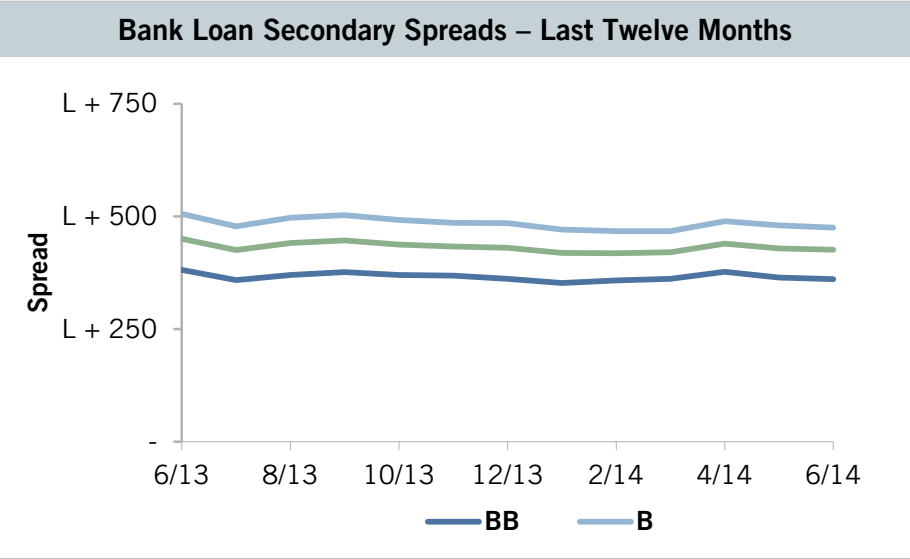
## Debt Market Update

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# Debt Market Overview



# Debt Market Overview



### Market Metrics

	This Week	Last Week	One Year Ago
3 Month LIBOR	0.23%	0.23%	0.27%
Prime	3.25%	3.25%	3.25%
5 year Treasuries	1.69%	1.68%	1.38%
30 year Treasuries	3.37%	3.47%	3.53%

Source: Standard & Poor's LCD, Jefferies Leveraged Finance Group.

# Maritime Bonds

Shipping	Price	YTW	STW	Maturity	Ratings	Outstanding
<b>CMA CGM</b>						
8.875% Sr Nts due '19	105.950	6.49%	635	4/15/2019	Caa2 / CCC	€ 325
<b>DryShips</b>						
5% Sr Nts due '14 <sup>(1)</sup>	98.438	8.88%	671	12/1/2014	- / -	\$ 610
<b>Global Ship Lease</b>						
10% Sr Notes due '19	107.500	7.65%	602	4/1/2019	B3 / B	\$ 420
<b>Great Lakes Dredge &amp; Dock</b>						
7.375% Sr Sub Nts due '19	105.000	4.92%	437	2/1/2019	B3 / B	\$ 250
<b>Hapag-Lloyd</b>						
9% Sr Nts due '15	103.900	3.31%	327	10/15/2015	Caa1 / B-	€ 480
9.75% Sr Nts due '17	106.750	3.22%	316	10/15/2017	Caa1 / B-	\$ 250
<b>Marquette Transportation</b>						
10.875% Sec Nts due '17	105.950	4.39%	439	1/15/2017	B3 / B-	\$ 250
<b>Navios Maritime Holdings</b>						
8.125% Sr Nts due '19	105.125	5.98%	515	2/15/2019	Caa1 / B+	\$ 350
7.375% Sr Sec Nts due '22 <sup>(1)</sup>	-	0.00%	534	1/15/2022	B1 / BB-	\$ 650
<b>Navios South American Logistics</b>						
7.25% Sr Nts due '22	-	0.00%	-	4/15/2019	B3 / B+	\$ 375
<b>Norwegian Cruise Line</b>						
5% Sr Nts due '18	103.250	3.68%	280	2/15/2018	B2 / BB-	\$ 300
<b>Royal Caribbean Lines</b>						
11.875% Sr Nts due '15	110.750	1.51%	142	7/15/2015	Ba1 / BB	\$ 279
5.25% Sr Nts due '22	105.000	4.53%	227	11/15/2022	Ba1 / BB	\$ 650
<b>Scorpio Tankers</b>						
6.75% Sr Notes due '20	99.960	6.87%	-	5/15/2020	- / -	\$ 50
<b>Seaspan Corporation</b>						
6.375% Sr Nts due '19	103.078	6.32%	-	4/30/2019	- / -	\$ 345
<b>Ultrapetrol Limited</b>						
8.875% Sr Sec due '21	108.500	6.83%	522	6/15/2021	B3 / B-	\$ 225

Supply Vessels	Price	YTW	STW	Maturity	Ratings	Outstanding
<b>Gulfmark Offshore</b>						
6.375% Sr Nts due '22	104.000	5.55%	301	3/15/2022	B1 / BB-	\$ 500
<b>Hornbeck Offshore Services</b>						
5.875% Sr Nts due '20	104.000	4.70%	327	4/1/2020	Ba3 / BB-	\$ 375
5% Sr Nts due '21	100.030	4.99%	301	3/1/2021	Ba3 / BB-	\$ 450
<b>Seacor Holdings</b>						
7.375% Sr Nts due '19	112.000	4.76%	313	10/1/2019	Ba3 / BB-	\$ 234

Tankers	Price	YTW	STW	Maturity	Ratings	Outstanding
<b>Eletson Holdings Inc.</b>						
9.625% Secured due '22	107.250	7.98%	622	1/15/2022	- / B	\$ 300
<b>Navios Maritime Acquisition</b>						
8.125% Sr Nts due '21	104.625	7.07%	523	11/15/2021	B3 / B	\$ 610
<b>Overseas Shipholding Group</b>						
8.125% Sr Nts due '18	121.000	0.00%	-	3/30/2018	WR / NR	\$ 300
7.5% Sr Nts due '24	112.250	0.00%	-	2/15/2024	WR / NR	\$ 150
<b>Teekay Corporation</b>						
8.5% Sr Nts due '20	115.250	5.29%	362	1/15/2020	B2 / B+	\$ 450
<b>Windsor Petroleum Transport (FRO)</b>						
7.84% Secured due '21	82.000	13.61%	1,272	1/15/2021	Caa2 / CCC+	\$ 189